# **Discussion Papers**

Collana di E-papers del Dipartimento di Economia e Management – University of Pisa



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Does EU Cohesion Policy Work? Theory and Evidence

Discussion Paper n. 217 2017 Discussion Paper n. 217, presentato: July 2017

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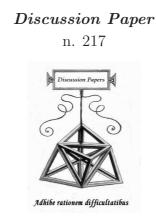
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Please cite as it follows

Davide Fiasschi, Andrea Mario Lavezzi and Angela Parenti (2017), "Does EU Cohesion Policy Work? Theory and Evidence", Discussion Papers del Dipartimento di Economia e Management – University of Pisa, n. 217 (http://www.ec.unipi.it/ricerca/discussion-papers.html)



Davide Fiaschi - Andrea Mario Lavezzi - Angela Parenti

# Does EU Cohesion Policy Work? Theory and Evidence

# Abstract

This paper evaluates the effectiveness of European Cohesion Policy in the regions of 12 EU countries in the period 1991-2008, on the basis of a spatial growth model which allows for the identification of both direct and indirect effects of EU funds on GDP per worker growth. We find that "Objective 1" funds are characterized by strong spatial externalities and a positive and concave effect on the growth of GDP per worker, which reaches a peak at the ratio funds/GDP of approximately 3% and becomes non-significant after 4%. "Objective 2" and "Cohesion" funds have non-significant effects, while all the other funds exert a positive and significant effect, but their size is very limited. EU Cohesion Policy, moreover, appears to have increased its effectiveness over time. In the period 2000-2006 Objective 1 funds are estimated to have a median multiplier equal to 1.52, and to have added 0.37% to the GDP per worker growth. Overall, in the period 1991-2008 funds are estimated to have added 1.4% to the median annual growth, and to have reduced regional disparities of 8 basis points in terms of the Gini index.

Classificazione JEL: C21; E60; O52; R11; R12

**Keywords:** European regional disparities, European regional policy, spatial spillovers, Structural and Cohesion Funds, spatial panel model

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#### I. Introduction

In this paper we assess the impact of European Union (EU) Cohesion Policy on regional productivity growth in the period 1991-2008. In particular, we propose a spatial growth model that allows for the identification of two types of effects of EU funds: a direct effect on growth of the recipient region, and an indirect effect stemming from spatial spillovers from neighbouring regions.

The EU allocates a relevant part of its budget (about EUR 213 billion at 1999 prices over the period 2000-2006) to promote social and economic cohesion among the regions of the member states. The overall goals of EU policy are to promote the competitiveness of European regions (Articles 130(f)-130(p), Single European Act, 1987) and, at the same time, to reduce: "disparities between the levels of development of various regions, and the backwardness of the less-favoured regions" (Article 130(a), Single European Act, 1987). In 2015, given the recent enlargement of EU to 28 countries, and in the light of the debate on how: "fiscal policies should support the economic recovery through public investment" (Draghi , 2016), EU policy is all the more important in the EU agenda.

Previous research tried to answer several questions on EU Cohesion Policy, from the most general on its effectiveness in increasing EU regional growth and reducing disparities (see in particular the pioneering contribution of Boldrin and Canova, 2001), to more specific questions on the effect of different types of funds (such as those targeted to the poorest regions, see, e.g., Dall'Erba and Le Gallo, 2008). Subsequently, more specific issues have been addressed. For example, Dall'Erba et al. (2009) analyse the opportunity to geographically concentrate funding in order to exploit possible spatial externalities, while Becker et(2012) suggest to allocate funds more equally among regions if funds have al.decreasing marginal effects. Rodriguez-Pose and Novak (2013) focus on the effective benefits of the changes in the implementation and management of EU Cohesion Policy over different programming periods, while Farole et al. (2011) discuss the potential trade-off between growth and the reduction of regional disparities in the allocation of funds. Finally, Becker *et al.* (2013) identify the regional characteristics enhancing the effectiveness of funds (see Barca, 2009 and Pienkowski and Berkowitz, 2015 for exhaustive reviews of the literature).

The major focus of this paper, i.e. the effectiveness of EU funds, however, still represents a matter of controversy (Maynou *et al.*, 2014). Funds' effectiveness is mostly, but not exclusively, evaluated by econometric analyses of growth and convergence across European regions, and several studies found positive growth effects of EU Cohesion policy (see, e.g., De la Fuente and Vives, 1995, Cappelen *et al.*, 2003, Rodriguez-Pose and Fratesi, 2004, Beugelsdijk and Eijffinger, 2005, Ederveen *et al.*, 2006, and Checherita *et al.*, 2009). In particular, several econometric estimates find a positive effect of funds targeted to "Objective 1" regions, i.e. regions having a per capita GDP lower than 75% of EU average (see, e.g., Ramajo *et al.*, 2008, Mohl and Hagen, 2010, Becker *et al.*, 2010, 2012, 2013,

Pellegrini *et al.*, 2013, and De Dominicis, 2014). More specifically, Gagliardi and Percoco (2016) find that the highest effect on growth is experienced by rural Objective 1 regions that are closer to urban centres; Ferrara *et al.* (2016) find that Objective 1 funds had positive effects on infrastructure development (proxied by road accessibility), and, especially, on innovation activities (proxied by patents applications); Giua (2017) finds that Regional Policy had a positive impact on Italian regional employment; and, finally, Di Cataldo (2017) highlights the negative impact of Brexit (with the subsequent loss of EU funding) on UK regions. Other works, on the contrary, find non-significant or even negative effects (Boldrin and Canova, 2001, Dall'Erba and Le Gallo, 2008, and Dall'Erba *et al.*, 2009).

Other approaches to study the effectiveness of funds include Brandsma *et al.* (2015), who propose to calibrate a dynamic spatial equilibrium to study the impact of Cohesion Policy; Fortuna *et al.* (2016) who, adopting a Computational General Equilibrium approach, find by simulations that the elimination of EU funds in the Portuguese region of Azores would have caused a significant drop in its levels of GDP and consumption; and, finally, Medeiros (2016) who, adopting the Territorial Impact Analysis approach, finds the highest impact of the funds in Spain in the "socio-economic cohesion" dimension, and the lowest in the "morphologic polycentricity" dimension.

These studies, however, differ in the type of funds analysed, sample size, programming periods and methodology (see Pienkowski and Berkowitz , 2015). In addition, much work on the effect of EU funding neglects spatial effects among EU regions (see, e.g., De la Fuente and Vives , 1995, Cappelen *et al.* , 2003, Rodriguez-Pose and Fratesi , 2004, Beugelsdijk and Eijffinger , 2005, Ederveen *et al.* , 2006, Checherita *et al.* , 2009, Becker *et al.* , 2012, 2013, and Pellegrini *et al.* , 2013), even though several works found significant evidence of their presence (see, e.g., Dall'Erba and Le Gallo , 2008, Dall'Erba *et al.* , 2009, Mohl and Hagen , 2010, Le Gallo *et al.* , 2011, and De Dominicis , 2014). Tests for possible nonlinear effects of funds (Becker *et al.* , 2012) and spatial externalities in their effects (Le Gallo *et al.* , 2011) are even rarer in the literature.

In this paper we propose to evaluate the impact of funds by a spatial Solovian growth model. Funds affect regional production both in an *unmediated* way, as public expenditure in Barro (1990), and in a *mediated* way, by generating spatial total factor productivity (TFP) externalities, in the spirit of Bottazzi and Peri (2003) and Ertur and Koch (2007). The theoretical model allows for the derivation of an econometric model belonging to the class of *Spatial Durbin Models* (see Anselin , 1988).

We then estimate the econometric model on a sample of 175 regions from EU12 for three programming periods (1989-1993, 1994-1999 and 2000-2006), controlling for endogeneity of funds, time effects, and unobserved regional characteristics. Our results suggest that the effect of funds is characterized by strong spatial externalities, and that not all types of funds stimulate regional growth. In partic-

ular, the effect on the growth of GDP per worker of "Objective 1" funds is positive and concave, reaching a peak at the ratio funds/GDP of approximately 3% and becoming non-significant after 4%. "Objective 2" and "Cohesion" funds have non-significant effects, while all the other funds exert a positive and significant effect, but their impact is very small given their limited size. In addition, we find that EU Cohesion Policy appears to increase its effectiveness over time. Focusing on the most recent programming period considered in the analysis (2000-2006), we estimate a median multiplier equal to 1.52 for Objective 1 funds, which added 0.38% to the median regional annual growth of GDP per worker. Overall, EU Cohesion Policy in the period 1991-2008 is estimated to have added 1.4% to the median annual growth, and to have reduced regional disparities by 8 basis points in terms of the Gini index.

We contribute to the existing literature in several respects. First, the proposed theoretical spatial growth model allows for a transparent derivation of the different channels (i.e. direct and indirect) through which funds affect regional growth, and provides a guide for their identification in the empirical analysis. Differently, most of the literature on Cohesion Policy, including the contributions considering spatial externalities, takes a data-driven approach in which covariates are inserted in the econometric analyses without reference to a fully-specified model, introducing risks of misspecification and omitted variable problems (Pienkowski and Berkowitz , 2015).

Second, in line with our theoretical model, we depart from the most of literature and study the effects of funding on growth of regional *GDP per worker*, instead of *GDP per capita*. We argue that GDP per worker is the correct measure to evaluate the capacity of EU Cohesion Policy to enhance regional competitiveness (Annoni and Kozovska , 2010) and favour backward regions.

Third, we build an harmonized dataset on EU Cohesion Policy for the period 1989-2006 disaggregated by different types of funds at NUTS 2 level, filling a gap in the literature discussed, e.g., in Pienkowski and Berkowitz (2015). This allows to exploit panel data techniques to control for regional unobservable characteristics. In particular, the econometric model includes both regional and time fixed effects, and spatially lagged variables, and is estimated by fixed-effect spatial panel techniques, filling the gap in the literature highlighted by Mohl and Hagen (2010).

Fourth, we discuss both theoretically and empirically the crucial role of spatial externalities of funds in the analysis of the effects of EU Cohesion Policy. So far, but with other methodologies, only Becker *et al.* (2010), Le Gallo *et al.* (2011) and Gagliardi and Percoco (2016) have analysed this phenomenon. In particular, Becker *et al.* (2010) use a regression discontinuity design to identify the effect on an Objective-1 region of the funds received by other Objective-1 regions within some distance (150 or 200 km). In a similar spirit, Gagliardi and Percoco (2016) highlight that the impact of Objective-1 funds displays a spatial pattern determined by the territorial characteristics of regions (i.e. their

degree of urbanization and distance from main urban agglomerates). Le Gallo *et al.* (2011), finally, use the SALE model suggested by Pace and LeSage (2004) to estimate a specific effect of funds on each region. However, they consider a smaller sample and a shorter time period (145 regions in the period 1989-1999), and do not disaggregate funds by objectives.

Fifth, we contribute to the debate on the possibility for EU Cohesion Policy to "maximize overall growth while also achieving continuous convergence in outcomes and productivity across Europes regions" (Farole et al. , 2011). Specifically, our analysis suggests that Cohesion Policy in 1989-2006 was effective for both enhancing growth and reducing regional disparities.

Finally, we introduce a new methodology to select the best specification of a spatial weights matrix based on the value of AICc (see Anderson , 2007), which represents an alternative to the Bayesian approach proposed by LeSage and Pace (2009). We find that the best spatial weights matrix is based on a combination of geographical and technological proximity (proxied by the geographical distances among regions and the (di)similarity of the regional output compositions respectively). This finding supports the idea that regional spatial externalities should also include *knowledge spillovers* (Boschma , 2005 and Aghion and Jaravel , 2015), an aspect generally neglected in the literature on regional growth (an exception is Basile et al. , 2012).

The paper is organized as follows. Section II. summarizes the main features of EU Cohesion Policy; Section III. describes our dataset; Section IV. proposes a spatial growth model with EU funds; Section V. derives the econometric model and presents the results of the empirical analysis; Section VI. contains concluding remarks and discusses the policy implications of our findings.

#### II. The EU Cohesion Policy

EU Cohesion Policy aims at promoting regions' competitiveness and at reducing the economic and social disparities among the regions of the member states. The allocation of most of funds is based on the definition of a number of "objectives" (originally from 1 to 6), among which the most important is the relative backwardness of a region, and of "Community Initiatives Programmes". In particular, a large portion of the funds goes to "Objective 1" regions, i.e. regions with a per capita GDP lower than 75% of EU average. Moreover, since the programming period 1994-1999 the Cohesion Fund is allocated to less-developed *states*, i.e. states with a per capita GDP below 90% of EU average, to support environmental and transport infrastructure projects. In the programming period 2000-2006 the number of objectives and initiatives was reduced to "Objective 1", "Objective 2", and to Community Initiatives: *INTERREG III* (interregional cooperation) and *URBAN II* (sustainable development of urban areas) (see Molle , 2007 and Pellegrini *et al.*, 2013 for more details).

Three features of EU Cohesion Policy appear particularly important for our

analysis. First, from our reading of the allocation criteria, not all types of funds are unambiguously direct to stimulate regional GDP per worker, in particular in backward regions, in contrast with the stated goals of favouring competitiveness and reducing disparities among European regions. Boldrin and Canova (2001, p. 211) argue that the overall EU policy appears: "to serve a redistributional purpose", and not to favour growth and convergence. In particular, only Objective 1 funds and Cohesion Funds are explicitly targeted to the poorest regions to favour their catching-up. On the contrary, Objective 2 funds, aiming at supporting declining industries, and Objective 5 funds, supporting the agricultural and fishing sectors, may actually slow down GDP per worker growth. In fact, these types of funding are likely to interfere with the process of structural change, in which the resources from mature sectors, i.e. the agricultural and fishing sectors, are gradually reallocated to more innovative and productive sectors (Dall'Erba et al., 2009, p. 93, make a similar remark). These funds therefore should be considered more income support than stimuli to GDP per worker growth. The same remark applies to the Cohesion Funds: on the one hand the development of, e.g., waste disposal plants does not seem directly linked to productivity growth; on the other, the development of interregional (and international) transport networks may have a positive or negative effect on regional productivity depending on the direction that the subsequent agglomeration of economic activity follows (see Ottaviano and Thisse, 2004 and Rodriguez-Pose and Fratesi, 2004). Therefore, the sign of the impact of some type of funds on the growth rate of GDP per worker is *a priori* ambiguous.

A second remark regards the considerable effort of the European Commission to refine and improve the EU Cohesion Policy over different programming periods (see Rodriguez-Pose and Novak, 2013). The major changes happened between the second and third programming periods included in our analysis. In particular, the concentration in fewer objectives in the third programming period was associated to higher geographical concentration in the funds' allocation and to greater targeting of resources to the poorest regions (see Rodriguez-Pose and Novak, 2013 and Section III. below). Moreover, in the third programming period there was a shift in the types of investments from infrastructures to the promotion of competitiveness, job creation, education and training (see Molle, 2007). Finally, European Commission (2001b) discusses the important institutional changes of the third programming period, among which the involvement in the elaboration of the policy of several institutional actors, in addition to Commission and Member States governments, and the greater attention to monitoring and evaluating of the actual results of interventions. In this regard, Rodriguez-Pose and Novak (2013) find evidence of a "learning process" in the implementation of EU Cohesion Policy.

A final remark regards the key presence of *spatial externalities* in the implementation of the EU Cohesion Policy. In fact, spatial externalities are likely to characterize investments in infrastructures, largely decided and implemented by transnational cooperation partnerships, but also to affect other types of investments, largely funded in the most recent programming periods, such as those aiming at supporting the accumulation of "knowledge" (e.g. investment in education and workforce's training). By their nature, this type of investments can generate significant knowledge spillovers (see Breschi and Lissoni, 2001 for a critical review of this phenomenon). For example, financing of road infrastructures affects production in the region where the road infrastructures are built, but also has an impact on the same region caused by the road infrastructures built in its neighbouring regions. Alternatively, a rise in productivity in a region due to, e.g., new technologies generated by R&D investments, or improvements in workers' skills caused by a training program, may diffuse to its neighbours. Hence the presence of spatial externalities implies that EU funds should be expected to have two types of effect on regional GDP per worker: an *unmediated* effect, i.e. a primary effect on GDP per worker growth due to the funds allocated to the region (i.e. funds work as an input for local production), and a *mediated* effect of the EU funds allocated to other regions, caused by the presence of spatial externalities. More importantly, we should observe a *multiplicative effect* of funds on GDP per worker of regions, whose identification will require a specific procedure (see Section IV. for further details) We will take into account these remarks in the elaboration of the theoretical model in Section IV. and in the empirical analysis of Section V.

## III. The Structural and Cohesion Funds Dataset

We use data on Structural and Cohesion Funds covering three programming periods: 1989-1993 (Period I), 1994-1999 (Period II), and 2000-2006 (Period III) for 175 regions of twelve EU countries, with the exclusion of regions belonging to the former East Germany, one Dutch region (Flevoland), and two Spanish regions (Ceuta and Melilla and Canaries).<sup>1</sup> All funds are expressed in 2000 constant prices.

We discard the period 1975-1988 because the allocation was not driven by specific *Objectives* while, as discussed in Section II., a correct analysis on the effectiveness of Cohesion Policy requires to separately consider the different types of funds. This also led us to consider *payments* for the period 2000-2006 and *commitments* for the periods 1989-1993 and 1994-1999 as a proxy for the actual use of funds in a region.<sup>2</sup> Payments clearly represent a more precise measurement

<sup>&</sup>lt;sup>1</sup>The exclusion of the regions of former Easter Germany and Flevoland is due to missing data in the instrumental variables used to control for the endogeneity of funds, while Ceuta and Melilla and Canaries has no neighbours for many of spatial weights matrix used in the analysis (see Section V. for more details). Data are collected from different publications of the European Commission: European Commission (1995) and European Commission (1997) (Period I); European Commission (1997) and European Commission (2000) (Period II); SWECO International AB (2008) (Period III). See Appendix C for the list of regions.

 $<sup>^{2}</sup>$ For the period 1994-1999, the joint availability of data on commitments and payments at

of the use of funds, but focusing on this measure would imply to limit the analysis only to Period III (2000-2006), losing the crucial advantages of panel data analysis (i.e. the possibility to control for regional unobservable heterogeneity and to analyse how the effectiveness of Cohesion Policy changed over time). As general remark, the use of commitments in periods I and II could induce a downward bias in the estimated effect of funds, and a measurement error problem (see Hagen and Mohl , 2008). In Section V.B. we will deal with both issues.

We consider European regions at NUTS 2 level but, since only 57% of total funds in Periods I and II are directly allocated to individual regions, we adopted the following criteria to approximate the actual amount of funds received by a region (see also Rodriguez-Pose and Fratesi , 2004, p. 111 and Mohl and Hagen , 2010, p. 356):

- if the fund is jointly allocated to a group of regions, we reassign it to individual NUTS 2 regions in an amount inversely proportional to their per capita GDP in the initial year of the programming period (4% of total funds in our dataset);
- if the fund is allocated to a country, but it is possible to identify the eligible regions (e. g. Objective 1), then it is reassigned to all the eligible regions (e. g. Objective 1 regions) in an amount inversely proportional to their per capita GDP in the initial year of the programming period (26% of total funds);
- if the fund is allocated at country level, but it is not possible to identify the eligible regions (e.g. the Cohesion Funds), then we reassign it to all the NUTS 2 regions of the country in an amount inversely proportional to their per capita GDP in the initial year of the programming periods (13% of total funds).

We chose to reassign the funds proportionally to per capita GDP since this is the main criterion used for the allocation of most of the funds (e.g. Objective 1 and Cohesion Funds). The results presented below remain significantly unaffected if we reassign funds to individual regions with respect their GDP per worker (results available upon request).

#### **III.A.** Descriptive Statistics

The measure of the funds used in the analysis will be the ratio between the annual mean amount of funds given to a region in a programming period and the

NUTS 2 level (but without any disaggregation by types of funds) allows to calculate that, on average, about 75% of commitments were effectively used, and that heterogeneity in the use of funds across regions was relatively low. For the period 1989-1993, data are available only at country level, with an average use of about 80% (Parenti , 2009).

GDP level of the region in the first year of programming period. Data on regional GDP are from Cambridge Econometrics (2010) (codes and data are available at the authors' websites). The use of the first year for GDP aims at avoiding the reverse causation effect from GDP growth to funds' intensity. This variable will be denoted SCF, and will proxy for the *intensity of funding* on the production side of the economy.<sup>3</sup>

Table 1 shows the evolution of SCF in the three programming periods and the share of the funds allocated to the regions in our sample with respect to the total amount of funding. The overall intensity of funding with respect to total EU GDP (i.e. of the GDP of the 12 countries considered in the analysis), is almost equal in Periods I and III, and reaches a peak of 0.33% in Period II. There are some fluctuations in the average and median regional level of SCF and in its standard deviation, but these differences did not result statistically significant from a bootstrap test (results available upon request).

Programming	%  SCF	% OB1 funds	Share of total funds	Average	Median	St. Dev.
Period	to our sample	to our sample	on 12-EU GDP	SCF	SCF	of SCF
Period I	88.93	92.10	0.0021	0.0057	0.0019	0.0091
Period II	75.98	69.70	0.0033	0.0057	0.0016	0.0088
Period III	73.52	72.69	0.0021	0.0057	0.0016	0.0109

Table 1: Descriptive statistics on Structural and Cohesion Funds in the three programming periods Period I (1989-1992), Period II (1994-1999), and Period III (2000-2006) for the sample of 175 regions of Appendix C.

Table 2 reports the shares of the different types of funds across the programming periods. It shows that Objective 1 attracted the largest share of funds in all periods with an average share of approximately 65%, followed by Cohesion and Objective 2 funds, whose shares peaked in Period III to 16.7% and 16.8% of total funds, respectively.<sup>4</sup>

Table 3, finally, presents the distribution of the funds among the less productive regions in our sample (i.e. with GDP per worker below 75%).<sup>5</sup> The first row, indicating the overall share of funds received by this group of regions, shows that their share is increasing over time but it is never higher than 50%. The less productive regions, however, receive a high and increasing share of Objective 1 funds, in line with the principle of allocating these funds to the poorest regions.

<sup>&</sup>lt;sup>3</sup>With "intensity of funding" we are using the jargon of controlled experiments as in Becker *et al.* (2012), to be interpreted as the (annual) intensity of the treatment received by regions through the Cohesion Policy.

<sup>&</sup>lt;sup>4</sup>Although the Cohesion Fund was created with the 1993 reform, it began to operate in 1993 under a temporary regulation. Thus, a part of the total funds was allocated as Cohesion Fund also in Period I.

<sup>&</sup>lt;sup>5</sup>This threshold is chosen to mimic the threshold identifying Objective 1 regions. The correlation between per capita GDP and per worker GDP in our sample is very high (0.79, 0.84 and 0.85 in Periods I, II, and III respectively).

Objective	Period I (1989-1993)	Period II (1994-1999)	Period III (2000-2006)
1	67.3	59.7	63.7
2	9.2	6.2	16.7
3	-	8.0	-
4	-	1.3	-
3 & 4	10.4	-	-
5a (Agriculture)	5.4	3.2	-
5a (Fishery)	0.9	0.4	-
$5\mathrm{b}$	3.8	4.2	-
PIM	0.4	-	-
2 Initiative	-	3.3	0.5
Other Initiatives	-	1.9	2.4
Cohesion	2.6	11.8	16.8
Total	100	100	100

Table 2: Percentage of commitments of funds according to Objectives for the sample of 175 regions of Appendix C. "PIM": regional program in Period I for regions outside Objective 1; "2 Initiative": regional initiatives similar to Objective 2 for period III (*Adapt, Employment, Rechard, Resider, Retex, Konver, SMEs*), "Other Initiatives": other initiatives in Period II (*Leader, Regis, Urban, Pesca, Peace*)

Yet this share, on average, never reaches 60% of total funds. As noted by Becker *et al.* (2010) with respect to Objective 1 funds, some "poor" regions might not receive funding, while some "rich" regions might receive them, because of some of the rules governing the allocation of funds across different programming periods, such as the ones on the so-called "phasing-out" support, provided to Objective 1 regions after they passed the 75% threshold. The main insight from Table 3 is that, notwithstanding the aim of favouring catching-up and competitiveness gains of the most disadvantaged regions, a sizeable amount of EU funding is not actually directed to them.

	Period I (1989-1993)	Period II (1994-1999)	Period III (2000-2006)
All Objectives	37.5	44.7	47.5
Objective 1	52.3	58.0	58.1
Objective 2	0.0	0.0	1.6
Objective 3 & 4 & 5	3.5	1.6	-
Objective 6 & Other Initiatives	0.0	26.2	45.4
Cohesion	60.9	83.4	61.4

Table 3: Percentage of total funds and of different types of funds given to regions with GDP per worker below 75% of sample mean for the sample of 175 regions of Appendix C.

To sum up, with respect to our sample, the most salient features of EU Cohesion Policy are: i) the resources devoted by the European Union to the Cohesion Policy as ratio to EU GDP have increased from Period I (1989-1993) to Period II (1994-1999), to come back to the same level in Period III (2000-2006); ii) by far, most of the funds are devoted to reach Objective 1; iii) the share of Cohesion Funds has remarkably increased over time, reaching a considerable size in Period II; iv) Objective 2 funding is also substantial, relative to the other Objectives different from 1 and Cohesion funds; v) a non-negligible share of EU funding is allocated to "not-so-poor" regions.

#### IV. A Spatial Growth Model with Structural and Cohesion Funds

In this section we present a modified Solovian growth model which encompasses both the mediated and unmediated impacts of EU funds and allows to evaluate their relative importance. As regards the unmediated impact, we follow the insights of the Barro (1990)'s model, in which public expenditure appears as an input in production, providing a *flow* of services that affects the marginal product of private factors of production. In particular, assume that the GDP of region i at time t is given by:

$$Y_{it} = G\left(f_i\right) K_{it}^{\alpha} \left(A_{it} L_{it}\right)^{1-\alpha},\tag{1}$$

with  $\alpha \in (0, 1)$ , where  $f_i$ ,  $K_{it}$ ,  $L_{it}$ , and  $A_{it}$  respectively denote the ratio of EU funds received by region *i* to regional GDP (assumed to be constant over time t), the capital stock, the employment level, and the total factor productivity (TFP) of region *i* at time t. For the sake of simplicity we ignore the role of human capital in production (but we will nonetheless control for its effects in the empirical analysis).

The shape of  $G(f_i)$  determines the *unmediated* effect of EU funds on  $Y_{it}$ , which can be either to enhance the returns of private factors (like in Barro, 1990), or to decrease the overall efficiency of an economy by affecting the efficient reallocation of resources across sectors (as discussed in Section II.).<sup>6</sup> To maintain maximum flexibility we only assume that G(0) = 1 (i.e. funds are not essential for production), and  $G(f_i) > 0$  if  $f_i > 0$  (production is always positive).

As regards the *mediated* impact of EU funds, we assume that spatial externalities of EU Cohesion Policy operate through  $A_{it}$ . In particular, following Bottazzi and Peri (2003) and Ertur and Koch (2007), assume that  $A_{it}$  can be expressed as:

$$A_{it} = \psi\left(f_i\right)\Omega_{it}\prod_{j=1, j\neq i}^{N} A_{jt}^{\theta w_{ij}},\tag{2}$$

where N is the number of regions and  $\Omega_{it}$  measures the region-specific TFP that does not depend neither on the EU funds nor on the TFP of neighbouring regions, denoted by  $A_{jt}$ . The parameter  $\theta \in [0, 1)$  measures the strength of the spatial externalities, while  $w_{ij} \in \mathbf{W}$ , weights the spatial externalities from regions j to region i (see Anselin , 2003). All terms  $w_{ij}$  are non-stochastic, finite, and such that  $w_{ij} \in [0, 1], w_{ij} = 0$  if i = j, and  $\sum_{j \neq i}^{N} w_{ij} = 1$  for i = 1, ..., N. To

<sup>&</sup>lt;sup>6</sup>The scalar  $f_i$  could be substituted by a vector of different types of funds received by region i (Objective 1, Objective 2, etc.), allowing each type to have a different effect on production. This aspect will be considered in the empirical analysis of Section V.

maintain the maximum flexibility we only assume that  $\psi(0) = 1$  (i.e. funds are not essential for TFP), and  $\psi(f_i) > 0$  for  $f_i > 0$  (TFP is always positive).

Assume that region-specific TFP is growing at the exogenous rate  $\mu$ , i.e.  $\Omega_{it} = \Omega_{i0}e^{\mu t}$ , where  $\Omega_{i0}$  is the initial level,<sup>7</sup> then (see Appendix A for the proof):

$$A_{it} = \prod_{j=1}^{N} \left[ \psi(f_j) \,\Omega_{j0} \right]^{\nu_{ij}} e^{\frac{\mu t}{1-\theta}} = A_{i0} e^{\gamma^A t}, \tag{3}$$

where  $A_{i0}$  is the initial level of TFP of region *i*, which also includes the impact of spatial externalities;  $\nu_{ij} = \sum_{r=1}^{\infty} \theta^r w_{ij}^{(r)}$  is the parameter measuring the total spatial externalities that region *i* receives from region *j*;  $\nu_{ii} = 1 + \sum_{r=1}^{\infty} \theta^r w_{ii}^{(r)}$ is the parameter quantifying the total spatial externalities that region *i* receives from itself, which is equal to 1 (i.e. there are no spatial externalities from a region to itself) either for  $\theta = 0$  or under the assumption of  $w_{ij} = 0 \forall j$ ; and

$$\gamma^A \equiv \frac{\mu}{1-\theta} \tag{4}$$

is the growth rate of TFP of region i, which increases with the intensity of spatial externalities  $\theta$ . Spatial externalities, therefore, have a positive growth effect on regional TFP, which is the main departure from a standard Solovian exogenous growth model (see Ertur and Koch , 2007, p. 1038).

The importance of spatial externalities in the analyses of regional growth has been emphasized by a large literature (see, e.g., Abreu *et al.*, 2005 and Tselios , 2009 for details and references). Moreover, the view of spatial externalities as *technological externalities* is very common (in addition to Bottazzi and Peri, 2003 and Ertur and Koch, 2007, see Lopez-Bazo *et al.*, 2004, Fingleton and López-Bazo, 2006, and Elhorst *et al.*, 2010). Finally, in the literature at country level, Aghion and Jaravel (2015) argue that technological advances of a country are the result of shifts in its own technological frontier and of imitation of foreign technology, i.e. of *knowledge spillovers*.

Vector  $(w_{i1}, ..., w_{iN})$  accounts for the observed cross-section dependence of region *i*'s technology on other regions' technology. Eq. (3) should be interpreted as representing the outcome of complex phenomena including both the interactions between firms of different regions and the mobility of workers across different regions. The crucial factors affecting these phenomena are both *geographical proximities* and *technological proximities* (see Boschma , 2005, Basile et al. , 2012, Comin *et al.* , 2012 and Aghion and Jaravel , 2015). Hence in the empirical analysis we will model the spatial weights matrix **W** as depending on the geographical and technological proximity among regions.

<sup>&</sup>lt;sup>7</sup>Differently, following the literature on endogenous growth, Ertur and Koch (2007) assume that technological progress is a by-product of the accumulation of physical capital. Moreover, they neglect possible sources of heterogeneity across regions given by different values of  $\Omega_{i0}$ .

As in the standard Solovian growth model, assume that the investment rate of region *i* is constant and equal to  $s_i$  and that  $L_{it}$  grows at constant rate  $n_i$ . Therefore, the equation describing the accumulation of (per worker) capital of region *i*,  $k_{it} \equiv K_{it}/L_{it}$ , is given by:

$$\dot{k}_{it} = s_i y_{it} - \left(\delta + n_i\right) k_{it},\tag{5}$$

where  $y_{it} \equiv Y_{it}/L_{it}$  is GDP per worker and  $\delta$  is the depreciation rate of capital (assumed for the sake of simplicity equal for all regions). From Eqq. (1), (3), and (5) we can calculate the equilibrium level of capital in efficiency units, and therefore the equilibrium level of GDP per efficiency units  $\tilde{y}_i^{\infty} \equiv y_i^{\infty}/A_i^{\infty}$ :

$$\tilde{y}_i^{\infty} = \left[\frac{G\left(f_i\right)s_i}{\delta + n_i + \gamma^A}\right]^{\frac{\alpha}{1-\alpha}}.$$
(6)

In the long-run equilibrium (i.e. in the balanced growth path) the growth rate of  $y_i$ ,  $\gamma_i^{\infty}$ , is therefore equal to the growth rate of  $A_i$ :

$$\gamma_i^{\infty} = \gamma^A = \frac{\mu}{1-\theta},\tag{7}$$

i.e. the intensity of spatial externalities affects the long-run growth rate. Therefore, in equilibrium the level of funds  $f_i$  affects only the level of GDP per worker but not the growth rate.

### V. Empirical Analysis

In this section we use the spatial growth model of Section IV. to estimate the impact of EU funds on growth of regional per worker GDP. The section is organized as follows: Section V.A. derives from the theoretical model the econometric specification to be estimated; Section V.B. gathers the main results of the estimation; Section V.C. assesses the effectiveness of Cohesion Policy on growth and regional disparities.

#### V.A. From the Theoretical Model to the Econometric Specification

Following Durlauf *et al.* (2005, p. 577), the log-linearization of the dynamics around the long-run equilibrium allows to express the *average* growth rate of GDP per worker of region *i* in the period  $[t - \tau, t]$ ,  $\gamma_{it}$  (i.e.  $\tau$  are the *number* of years within the period) as:

$$\gamma_{it} \approx \gamma^A + \beta \left( \log \tilde{y}_{i,t-\tau} - \log \tilde{y}_{it}^{\infty} \right), \tag{8}$$

where  $\beta \equiv -(1 - e^{-\lambda \tau})/\tau < 0$ , and  $\lambda > 0$  measures the rate of convergence of of region *i*'s GDP per worker to its equilibrium  $\tilde{y}_{it}^{\infty}$ . The slight difference with respect to Durlauf *et al.* (2005) is due to the need to take into account the

panel dimension of our analysis. We have added a time index t to the long-run equilibrium of GDP per worker because in the panel estimate it may change across different periods (see Shioji, 2001).

Substituting Eqq. (6) and (3) in Eq. (8) (recalling that  $\tilde{y}_{i,t-\tau} \equiv y_{i,t-\tau}/A_{i,t-\tau}$ ), we obtain:

$$\gamma_{it} \approx \gamma^{A} + \beta \left[ \log y_{i,t-\tau} - \nu_{ii} \log \psi \left( f_{it} \right) \Omega_{i,t-\tau} - \sum_{j=1,j\neq i}^{N} \nu_{ij} \log \psi \left( f_{jt} \right) \Omega_{j,t-\tau} + \left( \frac{\alpha}{1-\alpha} \right) \log \left( \frac{G \left( f_{it} \right) s_{it}}{\delta + n_{it} + \gamma^{A}} \right) \right],$$
(9)

where  $f_{it}$ ,  $s_{it}$  and  $n_{it}$  are respectively the *average* EU funds, saving rate and growth rate of employment in the period  $[t - \tau, t]$ . We assumed that  $f_{i,t-\tau} \approx f_{it}$ , that is yearly amounts of funds are equal in the period  $[t - \tau, t]$ .

Eq. (9) shows that the observed growth rate of GDP per worker of region *i* depends on: i) the exogenous growth rate of technological progress  $\gamma^A$ ; ii) the level of EU funding  $f_{it}$ ; iii) the region-specific Solovian growth determinants  $s_{it}$  and  $n_{it}$ ; iii) the initial level of technological progress  $\Omega_{i,t-\tau}$  and GDP per worker  $y_{i,t-\tau}$ ; and iv) the spatially weighted EU funding and spatially weighted neighbouring regions' initial levels of technology  $\sum_{j=1, j\neq i}^{N} \nu_{ij} \log \psi(f_{jt}) \Omega_{j,t-\tau}$ . From Eq. (9) it is possible to identify the *direct* and *indirect* effects of EU

From Eq. (9) it is possible to identify the *direct* and *indirect* effects of EU funds on the growth rate of GDP per worker of region i (we adopt a terminology used in the spatial econometrics literature, see LeSage and Pace, 2009, and Section V.C.) corresponding to the *unmediated* and *mediated* effects of funds. In particular, a change in the allocation of EU funds among the regions affects  $\gamma_{it}$  as follows:

$$d\gamma_{it} = \sum_{j=1}^{N} \frac{\partial \gamma_{it}}{\partial f_{jt}} df_{jt},$$
(10)

i.e.:

$$d\gamma_{it} = -\beta \left[ \sum_{j=1}^{N} \nu_{ij} \epsilon_{\psi} df_{jt} + \frac{\alpha}{1-\alpha} \epsilon_G df_{it} \right], \tag{11}$$

where:

$$\epsilon_{\psi} \equiv \frac{\psi(f_{jt})'}{\psi(f_{jt})} \text{ and } \epsilon_{G} \equiv \frac{G(f_{jt})'}{G(f_{jt})}$$

are measures of (absolute) elasticity of  $\psi(\cdot)$  and  $G(\cdot)$  with respect to  $f_{jt}$ . Assuming that such elasticities are constant,  $d\gamma_{it}$  can be expressed as:

$$d\gamma_{it} = -\beta \left[ \left( \epsilon_{\psi} v_{ii} + \frac{\alpha}{1 - \alpha} \epsilon_G \right) df_{it} + \epsilon_{\psi} \sum_{j \neq i, j=1}^N \nu_{ij} df_{jt} \right].$$
(12)

Finally, assuming that  $df_{it} = df_{jt} = df_t \forall j$ , we have that the *total effect* of funds on  $\gamma_{it}$  is given by:

$$\frac{d\gamma_{it}}{df_t} = -\beta \left( \epsilon_{\psi} v_{ii} + \frac{\alpha}{1 - \alpha} \epsilon_G \right) - \beta \epsilon_{\psi} \sum_{\substack{j \neq i, j = 1 \\ j \neq i, j = 1}}^{N} \nu_{ij} = -\beta \left[ \epsilon_{\psi} \left( 1 + \sum_{r=1}^{\infty} \theta^r w_{ii}^{(r)} \right) + \frac{\alpha}{1 - \alpha} \epsilon_G \right] \underbrace{-\beta \epsilon_{\psi} \sum_{\substack{j \neq i, j = 1 \\ j \neq i, j = 1}}^{\infty} \sum_{\substack{r=1 \\ r=1 \\ \text{indirect effect}}}^{\infty} \theta^r w_{ij}^{(r)} . (13)$$

The first term in Eq. (13) represents the *direct* effect on  $\gamma_{it}$  of an increase in the funds of region *i* once the spatial externalities generated by such increase are considered, while the second term represents the *indirect* effect on  $\gamma_{it}$  of an increase in the funds of all the other regions. Both the direct and indirect effects positively depend on  $\theta$  and  $w_{ij}$  (remember that  $\beta < 0$ ).

Two last steps are needed to complete the specification of the econometric model. The first consists in adopting a flexible specification of both  $\psi(\cdot)$  and  $G(\cdot)$  as the following:

$$\psi(f_{i,t}) = e^{\eta_1^{\psi} f_{i,t} + \eta_2^{\psi} f_{i,t}^2};$$

$$G(f_{i,t}) = e^{\eta_1^G f_{i,t} + \eta_2^G f_{i,t}^2},$$
(14)

which satisfies the restrictions on the shape of  $G(\cdot)$  and  $\psi(\cdot)$ , i.e.  $G(0) = \psi(0) = 1$ and  $G(\cdot) > 0$  and  $\psi(\cdot) > 0$ . In addition, it allows for the presence of nonlinearities, that recent works have found in the effect of Objective 1 funds (see Becker *et al.* , 2012 and Pellegrini *et al.*, 2013).

The second is represented by the definition of the initial level of technological progress  $\Omega_{i,t-\tau}$  which, following Mankiw *et al.* (1992), should reflect not only technological factors, but also economy-specific characteristics affecting growth, such as resource endowments, climate and quality of institutions. Therefore, we assume that:

$$\log \Omega_{i,t-\tau} = \log \overline{\Omega} + d_{t-\tau} + \pi Z_{i,t-\tau}, \tag{15}$$

that is, the heterogeneity in the initial technological levels of regions is the result of the sum of a constant factor equal across all regions  $(\overline{\Omega})$ , a time-dependent factor equal across all regions  $(d_{t-\tau})$ , capturing possible common trends, and a set of additional control variables  $Z_{i,t-\tau}$  (which can also include time-invariant unobservable regional characteristics) specific to the region.

Substituting Eqq. (14)-(15) in Eq. (9), rearranging terms in order to get an estimable spatial model, and adding an error term  $e_{it}$  to take into account the possibility of region-specific shocks, with  $E[e_{it}] = 0$  and  $E[e_{it}^2] = \sigma_e^2 \forall i, t$ , leads

to (see Appendix B):

$$\begin{aligned} \gamma_{it} &= \mu - \beta \log \overline{\Omega} - \beta d_{t-\tau} + \beta \log y_{i,t-\tau} - \beta \left[ \eta_1 f_{i,t} + \eta_2 f_{i,t}^2 \right] + \\ &- \beta \left( \frac{\alpha}{1-\alpha} \right) \log s_{it} + \beta \left( \frac{\alpha}{1-\alpha} \right) \log \left( \delta + n_{it} + \gamma^A \right) - \beta \pi Z_{i,t-\tau} + \\ &- \theta \beta \left[ \sum_{j=1}^N w_{ij} \log y_{j,t-\tau} \right] + \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^N w_{ij} \left( \eta_1^G f_{j,t} + \eta_2^G f_{j,t}^2 \right) \right] + \\ &+ \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^N w_{ij} \log s_{j,t} \right] - \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^N w_{ij} \log \left( \delta + n_{j,t} + \gamma^A \right) \right] + \\ &+ \theta \sum_{j=1}^N w_{ij} \gamma_{jt} + e_{it}, \end{aligned}$$
(16)

where  $\eta_1 \equiv \eta_1^{\psi} + \eta_1^G \alpha / (1 - \alpha)$  and  $\eta_2 \equiv \eta_2^{\psi} + \eta_2^G \alpha / (1 - \alpha)$ . Eq. (16) can be expressed in matrix form as:

$$\gamma_t = \phi_0 + \phi_t + \mathbf{X}_t \phi_X + \mathbf{Z}_{t-\tau} \phi_Z + \mathbf{W} \mathbf{X}_t \phi_{WX} + \theta \mathbf{W} \gamma_t + \mathbf{e}_t, \qquad (17)$$

where  $\gamma_t$  is the  $(N \times 1)$  vector of average growth rates of GDP per worker in period  $[t - \tau, t]$ ;  $\phi_0$  includes all constant terms;  $\phi_t$  is a time-dummy variable;  $\mathbf{X}_t$ is the  $(N \times K_X)$  matrix of Solovian growth determinants (investment rates, the augmented employment growth rates and the initial level of GDP per worker) and EU funds of period  $[t - \tau, t]$ ;  $\mathbf{Z}_{t-\tau}$  is the  $(N \times K_Z)$  matrix of additional control variables, which include also time-constant unobservable characteristics;  $\mathbf{W}$  is the row-standardized  $(N \times N)$  spatial weight matrix specifying the spatial dependence structure among observations;  $\mathbf{WX}_t$  is the  $(N \times K_X)$  matrix of spatially lagged  $\mathbf{X}$  variables; and  $\mathbf{W}\gamma_t$  is the endogenous spatial lag variable. Coefficients  $\phi_0$ ,  $\phi_t$ ,  $\phi_X$ ,  $\phi_Z$ , and  $\phi_{WX}$  are (vectors of) coefficients to be estimated.

Eq. (17) represents the basis of the econometric model used in the estimation in Section V.B. below. Its specification, not significantly different from Ertur and Koch (2007), belongs to the class of *Spatial Durbin Models* (SDMs) (see Anselin, 1988). According to our theoretical growth model, an econometric model including only the spatially-lagged value of the growth rate, as in, e.g., Mohl and Hagen (2010), is therefore plagued by an omitted variable problem.

#### V.B. The Estimation of the Model for European Regions

The sample used in the estimations is composed by 175 NUTS2 regions of EU-12 countries for the period 1991-2008. Our dependent variable is the *annual* average growth rate of GDP per worker of a region (see Appendix D for the descriptive statistics). In our baseline estimation we include as explanatory variables the standard Solovian growth determinants, i.e. the (log of) initial

GDP per worker normalized with respect to sample average to take into account possible global trends (log.PROD.REL.INI), the (log of) average annual investment rate (log.INV.RATE), the (log of) average annual employment growth rate (log.EMP.GR);<sup>8</sup> the share of funds on regional GDP with a two-year lag (either total funds (SCF), or a breakdown of funds among Cohesion Funds (CF), Objective 1 funds (OB1), Objective 2 funds (OB2), and all the "Other Objectives" funds (OtherOB)). We use a two-year lag when considering the effect of funds on growth to take into account that the effect of the funds on GDP per worker can be delayed. This also aims at reducing the possible endogeneity of the funds with respect to the growth rate of GDP per worker. Finally, a two-year lag allows to exclude from the analysis the recent severe financial crisis.<sup>9</sup> In the robustness checks, following Mankiw *et al.* (1992), we will introduce the level of human capital (albeit at national level) as additional determinant of the equilibrium of GDP per worker.<sup>10</sup>

Following Boschma (2005), we test alternative specifications of the spatial weights matrix. In particular we consider two measures for both geographical proximity and technological proximity. For geographical proximity we consider two alternative matrices with row-standardized elements (i, j), which are proportional to the inverse of the great circle distance between the centroids of regions i and j (matrix  $\mathbf{W}^D$ ), or based on travel times by roads in 1991 (matrix  $\mathbf{W}^{TT}$ ).<sup>11</sup> For technological proximity we consider a matrix based on the (di)similarity of output composition of regions, denoted by  $\mathbf{W}^O$ , and a matrix based on the sectoral distribution of patents, denoted by  $\mathbf{W}^P$  (see Basile et al. , 2012, and Marrocu et al. , 2013).<sup>12</sup> Both matrices proxy for the absorptive capacity of absorbing existing technologies,  $\mathbf{W}^P$  refers to the capacity of absorbing new technologies (Marrocu et al. , 2013). In addition, we consider the four possible combinations of the two types of proximities, where distance is given by a geometric weighted mean of the geographical and technological proximity,

<sup>&</sup>lt;sup>8</sup>The average growth rate of employment is augmented by the rate of depreciation of capital, but not by the long-run trend of GDP per worker, as the latter is already taken into account by considering relative GDP per worker. Given that we have no data on depreciation at regional level, we use the value of 0.03 proposed by Mankiw *et al.* (1992).

<sup>&</sup>lt;sup>9</sup>Results are robust to alternative specifications of lags (in particular, a three-year lag).

 $<sup>^{10}</sup>$ Mankiw *et al.* (1992) consider human capital as an additional factor of production, but the unavailability of data on human capital at regional level for the whole period 1991-2008 has suggested us not to consider this possibility in the theoretical framework from the beginning. As a source of human capital data at country level we use the index *hc* provided in the Penn World Table, version 8.0 (see Feenstra *et al.*, 2015).

<sup>&</sup>lt;sup>11</sup>Matrix  $\mathbf{W}^{TT}$  has been provided by TCP International (https://www.tcp-international.de/en/).

<sup>&</sup>lt;sup>12</sup>Data for the calculation of matrix  $\mathbf{W}^O$  are from Cambridge Econometrics (2010), which contains data on output composition of regions up to 10 sectors in 1992, while in the calculation of matrix  $\mathbf{W}^P$  we use data on the number of patent applications in 8 sectors in 1991-1993 from Eurostat (http://ec.europa.eu/eurostat/web/products-datasets/-/tsc00009).

with  $\varphi$  measuring the weight of geographical proximity (see Appendix E for more details). The use of matrices computed at the initial period should make them exogenous with respect to our analysis.

In the estimations the two programming periods I and II are considered as an unique period because they share a relative homogeneity in the rules governing the allocation of funds, while these rules significantly changed in the programming period 2000-2006. Therefore, in the panel analysis we will consider two periods: 1991-2001 and 2002-2008. The investment rate and employment growth are averaged across the two periods, while the initial GDP per worker is taken at the beginning of each period. The estimated models are based on Eq. (17), which represents an unrestricted version of the model in Eq. (16).<sup>13</sup>

Eq. (16) suggests to insert in the model both time dummies and fixed effects. In particular, the introduction of fixed effects is motivated by the fact that unobserved regional factors that may affect GDP per worker growth such as, for example, institutional quality and cultural values (which are very stable in time), are very likely to be correlated with other growth determinants included in the model (e.g. investment rates).

SCF (or the different types of funds) are potentially endogenous. In principle the allocation of the funds is non-random, but conditional on the regional per capita GDP, implying a potential reverse causality of GDP per worker growth on funds. Moreover, the endogeneity of funds could also arise by the measurement error induced by the use of commitments instead of payments, and by our reassignment of some funds to NUTS2 regions.

We therefore estimate a *spatial panel fixed effect model*, robust to endogeneity via two-stage maximum likelihood (see Appendix F for details).<sup>14</sup> Appendix F gathers the details on the instrumental variables used to control for the endogeneity of funds, the test of endogeneity, and the test of over-identifying restrictions for the validity of the instrumental variables.

#### V.B.i. Estimation Results

Table 4 reports the estimated coefficients of three models: Model I, in which funds are aggregated; Model II, where funds are disaggregated by objectives; and Model III, which includes human capital among the covariates. The estimates refer to the optimal combination of spatial weights matrices  $\mathbf{W}^{DO}$ , based on  $\mathbf{W}^{D}$  and  $\mathbf{W}^{O}$  with  $\varphi = 0.8$ . In particular, Appendix G shows that for models with disaggregated funds  $\mathbf{W} = \mathbf{W}^{DO}$  with  $\varphi = 0.8$  minimizes the value of AICc

<sup>&</sup>lt;sup>13</sup>Tests for the joint restrictions on coefficients implied by the theoretical model in Eq. (16) are generally rejected. Given that these restrictions strictly depend on the assumption of a Cobb-Douglas production function, this is not to be considered a relevant drawback in the analysis. In this respect, the crucial restrictions to be tested in the estimates will be instead the sign of the coefficients.

<sup>&</sup>lt;sup>14</sup>Murphy and Topel (1985) discuss how the two-stage maximum likelihood procedure provides consistent estimators of the parameters. See also Brunetti *et al.* (2016) for details.

for the four types of possible combinations of the two types of proximity (i.e.  $\mathbf{W}^{DO}$ ,  $\mathbf{W}^{TTO}$ ,  $\mathbf{W}^{DP}$ , and  $\mathbf{W}^{TTP}$ ), for the values of  $\varphi$  in the range [0, 1] (see Anderson, 2007 for the use of AICc for model selection). The estimation results with individual matrices  $\mathbf{W}^{D}$ ,  $\mathbf{W}^{TT}$ ,  $\mathbf{W}^{O}$ , and  $\mathbf{W}^{P}$  are reported in Appendix G. They show that the sign of coefficients reported in Table 4 are largely robust to alternative specifications of the spatial weights matrix  $\mathbf{W}$ . In terms of goodness of fit, none of these specifications outperform the one with  $\mathbf{W}^{DO}$  and  $\varphi = 0.8$ .

The values of the LR test and of the test of over-identifying restrictions (reported in the last two rows of Table 4) suggest that endogeneity is present in all models and instruments are valid. Appendix H report the first-stage regressions for the control of endogeneity for Model II, which represents our preferred specification on the basis of AICc. The generalized  $\bar{R}^2$  never below 0.8 points out that models are able to explain a large share of the observed variance of growth among the regions. Spatial effects appear remarkably large: the estimated parameters  $\theta$  take on values between 0.65 and 0.7 and are always significant at 5% significance level. European regions of our sample display conditional convergence as predicted by the theoretical model: the sign of the coefficient of initial GDP per worker is negative and statistically significant irrespectively of the model specification. Employment growth has the predicted negative sign, while investment rate has negative signs but its coefficient is only marginal significant as found in other works (see, e.g., Fiaschi and Lavezzi, 2007 and Mohl and Hagen, 2010). Model III shows that including human capital slightly worsen the goodness of fit in terms of the AICc, and leaves basically unaffected the estimated coefficients of other variables. The sign of the coefficient of human capital is positive and significant only at 10%.

SCF has a positive and concave significant effect on regional growth. There is also evidence of a significant effect of the same sign of the spatially-lagged SCF. The disaggregation of funds uncovers crucial differences among funds: all types of funds have a non-significant coefficient, while the coefficients of their spatiallylagged values are significant for Objective 1 and "Other Objectives" funds, while non-significant for Objective 2 and Cohesion Fund. This evidence suggests that Objective 1 funds have a increasing but concave effect.<sup>15</sup>

#### V.C. The Effectiveness of Cohesion Policy

In this section we discuss the effectiveness of Cohesion Policy in terms of its impact on growth and regional disparities on the basis of Model II in Table 4.

Table 5 reports the estimates of the average *direct*, *indirect* and *total* effects of funds on GDP per worker growth. The average direct effect is the average impact exerted by the funds on the growth of GDP per worker of recipient regions, which includes the feedback from other regions who enjoyed externalities from that

<sup>&</sup>lt;sup>15</sup>As shown by Table 12 in Appendix I the estimation of Model II using the annual growth rate of GDP per capita as the dependent variable produces similar results.

Dependent variable	Average annual growth rate of GDP per worker		
Spatial Matrix	$\mathbf{W}^{DO}(\varphi=0.8)$		
Model	Ι	II	III
Funds	SCF	All Obj.	All Obj.
REGIONAL FE	YES	YES	YES
TIME DUMMIES	YES	YES	YES
log.PROD.REL.IN	-0.070 (0.000)	-0.070 (0.000)	-0.067 (0000)
log.INV.RATE	-0.007	-0.005	-0.005
log.EMP.GR	(0.009) - 0.009	(0.083) -0.010	(0.111) -0.010
НС	(0.000)	(0.000)	(0.000) 0.014
W.log.PROD.REL.IN	0.054	0.056	(0.056) 0.045
W.log.INV.RATE	(0.000) -0.035	(0.000) -0.033	(0.026) - 0.036
W.log.EMP.GR	(0.000) 0.007	(0.023) 0.003	(0.012) 0.004
0	(0.363)	(0.721)	(0.620)
W.HC			$-0.026$ $_{(0.075)}$
SCF	$\underset{(0.002)}{0.300}$		
$\mathrm{SCF}^2$	-2.780		
W.SCF	(0.002) 2.996		
$W.SCF^2$	(0.000) -34.857		
	(0.000)	0.1.40	0.140
OB1		$\underset{(0.229)}{0.148}$	$\underset{(0.237)}{0.146}$
$OB1^2$		$-0.957$ $_{(0.456)}$	$-0.802$ $_{(0.532)}$
OB2		0.028 (0.983)	$-0.135$ $_{(0.919)}$
OtherOB		-0.041	-0.023
CF		(0.788) - 0.701	(0.883) - 0.792
W.OB1		(0.237) 2.002	$\begin{array}{c} \scriptstyle (0.179) \\ \scriptstyle 1.965 \end{array}$
$W.OB1^2$		(0.000) -33.909	(0.001) -33.553
W.OB2		(0.000) 5.352	(0.000) 6.704
W.OtherOB		(0.346) 2.811	(0.248) 2.772
		(0.012)	(0.020)
W.CF		$\underset{(0.644)}{1.516}$	$\underset{(0.628)}{1.607}$
θ	$\underset{(0.000)}{0.660}$	$\underset{(0.000)}{0.680}$	$\underset{(0.000)}{0.683}$
N	350	350	350
AICc	-2244.197	-2176.26	-2158.93
$\frac{\text{Generalized } \bar{R}^2}{\text{ID total of an domination}}$	0.91	0.90	0.91
LR test of endogeneity	$45.241 \\ (0.000) \\ 0.044$	$17.706 \\ (0.060) \\ 1.104$	$18.145 \\ (0.053) \\ 1.002$
Test of over-identifying restrictions	$\underset{(0.419)}{0.944}$	$\underset{(0.360)}{1.104}$	$\underset{(0.37)}{1.083}$

Table 4: Estimation of Model (16) under different specification of spatial weights matrix and disaggregation of funds. **P-values in parenthesis**. Funds with two-year lags. Spatial weights matrices are defined in Appendix E. Instrumental variables used in the control of endogeneity of funds (lagged funds and instruments derived by the threegroup method described in Kennedy, 2008), the test of endogeneity, and the test of over-identifying restrictions for the validity of instrumental variables are discussed in Appendix F. **AICc**: Akaike criterion for small samples (see Anderson, 2007). **Generalized**  $\bar{\mathbf{R}}^2$ : generalization of  $\bar{R}^2$  for ML estimates (see Nagelkerke, 1991). region; the average indirect effect is instead the average impact exerted by the funds allocated to neighbour regions through spatial externalities; the total effect is the sum of two (see LeSage and Pace , 2009). These represent the estimates of their theoretical counterparts discussed in Section IV. (see, in particular, Eq. (13)).

Model	II		
Spatial Matrix	$\mathbf{W}^{DO}(\varphi = 0.8)$		
Average Effects	Direct	Indirect	Total
OB1	0.307	6.413	6.720 (0.021)
$OB1^2$	-3.561 (0.028)	-105.410 (0.015)	-108.971 (0.014)
OB2	0.433 (0.785)	16.381 (0.258)	16.814 (0.261)
OtherOB	0.168 (0.360)	8.488 (0.032)	8.656 (0.033)
CF	$-0.623$ $_{(0.349)}$	3.170 (0.789)	2.547 (0.836)

Table 5: Estimation of average *direct*, *indirect* and *total* effects based on the estimation of Models II in Table 4. Dependent variable: annual average growth rate of GDP per worker. **P-values in parenthesis** are calculated following the Cholesky decomposition proposed by LeSage and Pace (2009).

Both the average direct and indirect effects of Objective 1 funds (and its square) are significant, leading to a significant positive and concave average total effect of OB1 on regional growth; "Other Objectives" funds are the only other type of funds having a significant (indirect and total) positive effect. Overall, (average) indirect effects appear to play a fundamental role in the explanation of the effect of EU funding on regional growth. Le Gallo *et al.* (2011) also estimate direct and indirect effects of funding but, on average, do not find significant results. When focusing on *local* effects, i.e. effects characterizing subset of regions, they find that in some regions the effects are significantly positive or significantly negative, while in the majority of regions they remain non-significant. Their sample and estimation technique are, however, completely different. On the basis of Eq. (13) we can argue that the positive elasticities of output and TFP to funds,  $\epsilon_{\psi}$  and  $\epsilon_{G}$  respectively, are magnified by the presence of strong spatial externalities, measured by the estimate of  $\theta$ .

Figures 1 and 2 provide a graphical illustration of the average total effect of Objective 1 and "Other Objectives" funds respectively with their 95% confidence bands. Figure 1 shows that Objective 1 funds have an optimal size, which we quantify at approximately 3% of regional GDP. In addition, there exists a threshold at about 4% after which Objective 1 funds have no significant effects. Becker *et al.* (2012) find a similar result, but they estimate such threshold at 1.8%. They, however, consider the effect on per capita GDP growth and, more

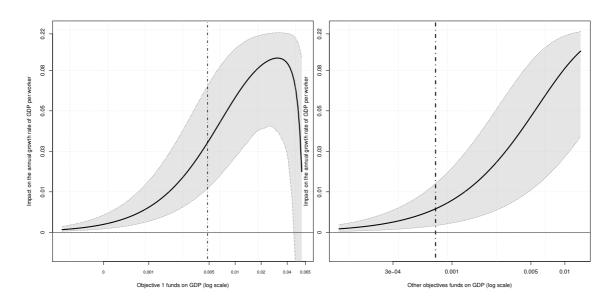


Figure 1: Estimated average total effect on GDP per worker growth of Objective 1 funds (gray area represents 95% confidence interval) from Model II in Table 4. Vertical dash-dotted line represents the sample average of the funds.

Figure 2: Estimated average total effect on the GDP per worker growth of Other objectives funds (gray area represents 95% confidence interval) of Model II in Table 4. Vertical dash-dotted line represents the sample average of the funds.

importantly, neglect spatial externalities. Hagen and Mohl (2008), adopting an empirical strategy similar to Becker *et al.* (2012), find a concave but nonsignificant effect of Objective 1 funds on per capita GDP growth. Also in this case the role of spatial externalities of funds is substantially neglected.

Focusing only on funds with statistically significant effects, Table 6 shows that substantial gains in the effectiveness of Cohesion Policy occurred between the two periods 1991-2001 and 2002-2008. The estimated effect of Objective 1 funds on the median regional growth rate of GDP per worker ( $\Delta \gamma^{OB1}$ ) is, in fact, 0.24% in the first period and 0.37% in the second,<sup>16</sup> while the corresponding values of the (median) Objective-1 funds multiplier (mult<sup>OB1</sup>) are 0.45 and 1.52 respectively (these differences are highly statistically significant).<sup>17</sup> The changes in the management of Structural and Cohesion Funds between the two periods provide a possible explanation of this rise over time of Objective-1 funds multiplier. In particular, Alegre (2012) and Rodriguez-Pose and Novak (2013) contain a thorough discussion of the refinements in the rules governing the allocation and the use of funds between the two periods, emphasizing the attempt to limit the crowdingout of funds on other public investments and, in general, the implementation of better practices in the allocation and management of funds.

Model	II			
Spatial Matrix	$\mathbf{W}^{DO}(\varphi = 0.8)$			
	Sample median			
Period	1991-2001	2002-2008	Difference	
$\Delta \gamma^{\rm OB1}$	0.0024 [0.0014]	0.0037 [0.0017]	$\underset{(0.000)}{0.0013}$	
$\Delta \gamma^{\text{OtherOB}}$	$\begin{array}{c} 0.0079 \\ \scriptscriptstyle [0.0039] \end{array}$	$\begin{array}{c} 0.0005 \\ 0.0002 \end{array}$	-0.0074	
$\mathrm{mult}^{\mathrm{OB1}}$	$\begin{array}{c} 0.45 \\ \scriptstyle [0.54] \end{array}$	$\underset{[0.70]}{1.52}$	$\underset{(0.001)}{1.0629}$	

Table 6: The estimated median effect on regional annual growth rate of GDP per worker of Objective 1 ( $\Delta \gamma^{\text{OB1}}$ ) and "Other Objectives" ( $\Delta \gamma^{\text{OtherOB}}$ ) funds, the median Objective-1 funds multiplier (mult<sup>OB1</sup>) in the two periods 1991-2001 and 2002-2008 (standard errors in square brackets), and the bootstrap test of difference of medians (p-value in parenthesis).

 $^{16}{\rm We}$  prefer to take as main index of effectiveness of funds the median instead of average regional growth due to the high skewness of the distribution of Objective 1 funds.

<sup>17</sup>The Objective-1 funds multiplier of region *i* over the period  $[t - \tau, t]$  is calculated as:

$$\mathrm{mult}_{it}^{\mathrm{OB1}} \equiv \frac{Y_{it}^{\mathrm{OB1}} - Y_{i,t-\tau}}{\mathrm{OB1}_{it}} \equiv \frac{\Delta Y_{it}^{\mathrm{OB1}}}{\mathrm{OB1}_{it}} = \Delta \gamma_{it}^{\mathrm{OB1}} \left(\frac{Y_{i,t-\tau}}{\mathrm{OB1}_{it}}\right) (1+n_{it}) + \left(\frac{Y_{i,t-\tau}}{\mathrm{OB1}_{it}}\right) n_{it}$$

where OB1<sub>it</sub> is the total amount of Objective 1 funds,  $\Delta \gamma_{it}^{\text{OB1}} \equiv \Delta Y_{it}^{\text{OB1}}/L_{it}/(Y_{i,t-\tau}/L_{i,t-\tau})$  the additional growth of GDP per worker in region *i* due to Objective 1 funds, and  $n_{it} \equiv \Delta L_{it}/L_{i,t-\tau}$  is the growth rate of employment of region *i* in period  $[t - \tau, t]$ .

The effectiveness of "Other Objectives" funds considerably decreased from 0.79% to 0.06% between the two periods (this difference is highly statistically significant) as the result of the strong reduction in the amount of this type of funds in 2000-2006 (see Table 2).<sup>18</sup>

As regards the reduction of regional disparities, Figures 3 and 5 show the geographical concentration of funds: both Objective 1 and the total amount of funds are mainly allocated to the regions of the Southern Europe (Spain, Portugal, Southern Italy, and Greece) plus Ireland. The differences in the intensity of funds are marked: the top quintile in the distribution of total funds (as a ratio to the level of GDP) ranges from 0.77% to 7.92% with a sample median of 0.12%.<sup>19</sup> Figures 4 and 6, instead, present the distribution of additional annual growth across the regions of our sample.

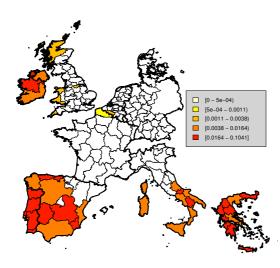
The comparison between Figures 3-4 and Figures 5-6 highlights the striking effects of spatial externalities, as several regions not receiving funding had a nonnegligible additional growth. Overall, the effect of the Cohesion Policy on regional GDP per worker appears less geographically concentrated and less unequal with respect to funds' allocation, although a strong asymmetry of the benefits remains: the sample median of the estimated additional growth of GDP per worker is equal to 1.4%, while additional growth in the top quintile ranges from 3.5% to 5.6%. All the regions in the top quintile belongs to Portugal, Spain, Southern Italy and Greece, while the regions in the bottom quintile are in the core of Europe. The picture is fairly different from the one proposed by Le Gallo *et al.* (2011) on the spatial distribution of the benefits of EU Cohesion Policy, as they find significant positive effects only in the regions of UK, Southern Italy and Greece.

Finally, the comparison between the distribution of GDP per worker in 2008 and the counterfactual distribution obtained assuming that no EU funding took place<sup>20</sup> reported in Figure 7, highlights the effectiveness of the Cohesion Policy in acting against the process of polarization. According to our estimates, if no funds were allocated over the period 1989-2006 the dispersion of the GDP per worker distribution in 2008 would have been higher by 8 basis points (i.e. the Gini index would have taken on a value of from 0.21 instead of 0.13).

 $<sup>^{18}</sup>$ In Table 6 we do not report the estimate of "Other-Objectives" funds multiplier because the limited amount of this type of funds (just the 3% of total amount of funds in 2000-2006) makes such estimate not reliable.

<sup>&</sup>lt;sup>19</sup>In particular, for each of the three programming periods we computed the ratios between the total amount of funds of the period and the initial level of GDP of each programming period; then, we summed the three ratios and took their annual average.

<sup>&</sup>lt;sup>20</sup>In particular, the counterfactual distribution is calculated by applying to the GDP per worker in 1991 of each region its estimated growth rate from Model II in Table 4, setting to zero the level of funds.



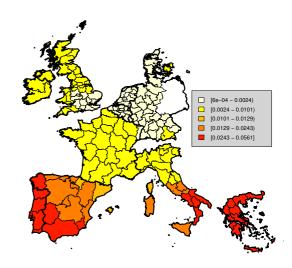


Figure 3: Map of the intensity of Objective 1 funding expressed by the average annual ratio of Objective 1 funds to GDP in the period 1991-2008.

Figure 4: Map of the estimated additional annual growth of GDP per worker ascribable to Objective 1 funds in the period 1991-2008 calculated from Model II in Table 4.

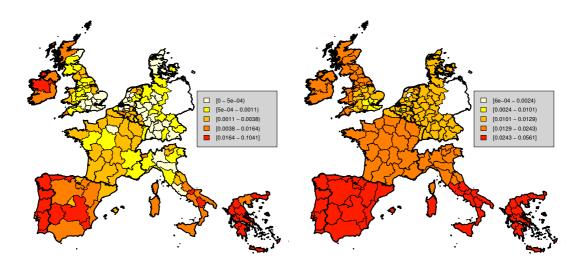


Figure 5: Map of the intensity of total funding expressed by the average annual ratio of total funds to GDP in the period 1991-2008.

Figure 6: Map of the estimated additional annual growth of GDP per worker ascribable to total funds in the period 1991-2008 calculated from Model II in Table 4.

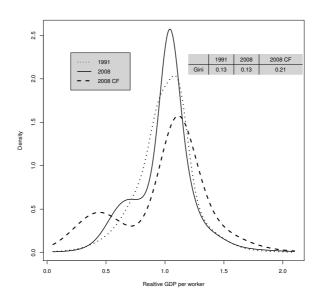


Figure 7: The actual versus the counterfactual distribution of GDP per worker in 2008. The counterfactual distribution is calculated by Model II in Table 4 assuming no contribution of funds to regional growth.

## VI. Concluding Remarks

Our analysis of EU Cohesion Policy allows to address several policy issues raised over time. We provided evidence of a significant effectiveness of the EU Cohesion Policy in the period 1989-2006 in terms of two of its major goals: the increase in regional competitiveness, as measured by the additional annual growth of GDP per worker, which we have quantified for our sample in a median increase of 1.4%, and the reduction of the regional disparities, as measured by the induced decline in Gini index, which we have estimated equal to 8 basis points. This effectiveness is affected by strong spatial spillovers. We found evidence of a significant difference in the effect of the policy over programming periods. In particular, we estimated a median multiplier of Objective 1 funds equal to 1.52 in the period 2002-2008, a much higher value than 0.45, estimated for the period 1991-2001. This result, at least for Objective 1 funds, is consistent with the claim of Rodriguez-Pose and Novak (2013) about a "learning process" in the design of the policy.

Our investigation allows to draw further relevant conclusions for the design of future Cohesion Policy, which appear in line with the suggestions of Barca (2009) and Pienkowski and Berkowitz (2015). First, Cohesion Policy should be focused on a restricted number of "core priorities" (Barca, 2009), given the evidence that only Objective 1 and the other funds different from Objective 2 and Cohesion funds seems to have had significant effects. Second, the geographical concentration of funds should be favoured, given the presence of significant positive spatial externalities of funds. Third, funds should be more equally allocated across the targeted regions, given the estimated concave effect of Objective 1 funds.

Finally, our findings point to a trade-off between the two goals of EU Cohesion Policy of increasing overall growth and reducing inequalities, which have been already remarked by several authors (see, e.g., Farole et al. , 2011, and Rodriguez-Pose and Novak , 2013). In particular, Southern European regions are both the most peripheral and the poorest. If their economic backwardness and distance from the core of Europe would suggest to allocate to them most of funds to reduce inequalities, the decreasing marginal effect of Objective 1 funds on GDP per worker and their lower (positive) spatial externalities would suggest the opposite to increase overall growth. Barca (2009) contains several insights on how Cohesion Policy should be designed to manage this trade-off from the social and political perspectives. Our estimates could provide a complementary contribution in terms of quantitative estimates of such trade-off for possible alternative patterns of funds' allocation.

Our analysis presents some limitations. First, we consider a subset of current recipients of EU funds (even though our sample covers about 70% of total funds). Moreover, the (relatively) low number of observations limited the possibility to test whether the funds of the last programming period had a different (marginal) impact, and whether such an impact can be conditioned to other regional characteristics. In turn, these limitations suggest some of the most promising lines of future research, which include the extension of the sample to new entrant countries; a more detailed analysis of the differential impact EU policy across programming periods, given the radical changes occurring in the most recent years; and, finally, the investigation of the factors enhancing the effectiveness of funds, as the composition of regional output and the quality of institutions (see, e.g., Becker *et al.*, 2013 for a pioneering analysis of the effect of funds conditional on regional institutional quality).

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# Appendix

## A Derivation of the Level of Technology of a Region

The technological level of region i at time t,  $A_{it}$ , is given by:

$$A_{it} = \psi\left(f_i\right)\Omega_{it}\prod_{j\neq i}^N A_{jt}^{\theta w_{ij}}.$$
(18)

Taking Eq. (18) in logs we obtain:

$$\log A_{it} = \log \psi \left(f_i\right) \Omega_{it} + \theta \sum_{j=1}^{N} w_{ij} \log A_{jt}.$$
(19)

Then, rewriting Eq. (19) in matrix form we obtain:

$$\tilde{\mathbf{A}}_t = \tilde{\mathbf{\Omega}}_t + \theta \mathbf{W} \tilde{\mathbf{A}}_t, \tag{20}$$

where  $\tilde{\mathbf{A}}_t$  is the  $(N \times 1)$  vector of *logarithms* of technological progress at period t,  $\tilde{\mathbf{\Omega}}_t$  is the  $(N \times 1)$  vector of logarithms of  $\psi(f_i) \Omega_{it}$ , and  $\mathbf{W}$  is the  $(N \times N)$  Markov matrix with friction terms  $w_{ij}$ . Solving for  $\tilde{\mathbf{A}}_t$  returns:

$$\tilde{\mathbf{A}}_t = (\mathbf{I} - \theta \mathbf{W})^{-1} \tilde{\mathbf{\Omega}}_t, \tag{21}$$

where **I** is the  $(N \times N)$  identity matrix. From Eq. (21), under the assumption that  $|\theta| < 1$ , the technological progress of region *i* can be expressed as:

$$\begin{aligned} A_{it} &= \psi(f_i) \,\Omega_{it} \prod_{j=1}^{N} [\psi(f_j) \,\Omega_{jt}]^{\sum_{r=1}^{\infty} \theta^r w_{ij}^{(r)}} = \\ &= \psi(f_i) \,\Omega_{it} [\psi(f_i) \,\Omega_{it}]^{\sum_{r=1}^{\infty} \theta^r w_{ii}^{(r)}} \prod_{j=1, j \neq i}^{N} [\psi(f_j) \,\Omega_{jt}]^{\sum_{r=1}^{\infty} \theta^r w_{ij}^{(r)}} = \\ &= [\psi(f_i) \,\Omega_{it}]^{1 + \sum_{r=1}^{\infty} \theta^r w_{ii}^{(r)}} \prod_{j=1, j \neq i}^{N} [\psi(f_j) \,\Omega_{jt}]^{\sum_{r=1}^{\infty} \theta^r w_{ij}^{(r)}} = \\ &= [\psi(f_i) \,\Omega_{it}]^{\nu_{ii}} \prod_{j=1, j \neq i}^{N} [\psi(f_j) \,\Omega_{jt}]^{\nu_{ij}}, \end{aligned}$$

where the terms  $w_{ij}^{(r)}$  are the elements of row *i* and column *j* of matrix **W** to the power of r,  $\nu_{ii} = 1 + \sum_{r=1}^{\infty} \theta^r w_{ii}^{(r)}$  and  $\nu_{ij} = \sum_{r=1}^{\infty} \theta^r w_{ij}^{(r)}$ . Assuming  $\Omega_{it} = \Omega_{i0} e^{\mu t}$  we obtain:

$$A_{it} = \left[\psi(f_i) \,\Omega_{i0} e^{\mu t}\right]^{\nu_{ii}} \prod_{j=1, j \neq i}^{N} \left[\psi(f_j) \,\Omega_{j0} e^{\mu t}\right]^{\nu_{ij}}.$$
 (22)

Taking Eq. (22) in logs, we have:

$$\log A_{it} = \nu_{ii} \log \left[\psi\left(f_{i}\right)\Omega_{i0}\right] + \nu_{ii}\mu t + \sum_{j=1, j\neq i}^{N} \nu_{ij} \log \left[\psi\left(f_{j}\right)\Omega_{j0}\right] + \sum_{j=1, j\neq i}^{N} \nu_{ij}\mu t = \\ = \nu_{ii} \log \left[\psi\left(f_{i}\right)\Omega_{i0}\right] + \mu t + \mu t \sum_{r=1}^{\infty} \theta^{r} w_{ii}^{(r)} + \sum_{j=1, j\neq i}^{N} \nu_{ij} \log \left[\psi\left(f_{j}\right)\Omega_{j0}\right] + \mu t \sum_{j=1, j\neq i}^{N} \sum_{r=1}^{\infty} \theta^{r} w_{ij}^{(r)} \\ = \nu_{ii} \log \left[\psi\left(f_{i}\right)\Omega_{i0}\right] + \sum_{j=1, j\neq i}^{N} \nu_{ij} \log \left[\psi\left(f_{j}\right)\Omega_{j0}\right] + \left[1 + \sum_{r=1}^{\infty} \theta^{r} \sum_{j=1}^{N} w_{ij}^{(r)}\right] \mu t = \\ = \nu_{ii} \log \left[\psi\left(f_{i}\right)\Omega_{i0}\right] + \sum_{j=1, j\neq i}^{N} \nu_{ij} \log \left[\psi\left(f_{j}\right)\Omega_{j0}\right] + \left(\frac{1}{1-\theta}\right)\mu t,$$

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given the Markovian property that  $\sum_{j=1}^{N} w_{ij}^{(r)} = 1$  for each r. Finally, taking the exponential of Eq. (23) we obtain Eq. (3).

#### B Derivation of the Average Growth Rate of GDP per Worker

Since  $\nu_{ii} = 1 + \sum_{r=1}^{\infty} \theta^r w_{ii}^{(r)}$  and  $\nu_{ij} = \sum_{r=1}^{\infty} \theta^r w_{ij}^{(r)}$ , Eq. (9) can be rewritten as:

$$\gamma_{it} \approx \gamma^{A} + \beta \log y_{i,t-\tau} - \beta \log \psi(f_{i,t}) - \beta \log \Omega_{i,t-\tau} + - \beta \left(\frac{\alpha}{1-\alpha}\right) \left[\log G(f_{it}) + \log s_{it} - \log(\delta + n_{it} + \gamma^{A})\right] + - \beta \sum_{j=1}^{N} \sum_{r=1}^{\infty} \theta^{r} w_{ij}^{(r)} \log \psi(f_{j,t}) - \beta \sum_{j=1}^{N} \sum_{r=1}^{\infty} \theta^{r} w_{ij}^{(r)} \log \Omega_{j,t-\tau}.$$
 (24)

Rewriting Eq. (24) in matrix form and pre-multiply all terms by  $(\mathbf{I} - \theta \mathbf{W})$  leads to:

$$(\mathbf{I} - \theta \mathbf{W}) \boldsymbol{\gamma}_{t} = \boldsymbol{\gamma}^{A} \left( \mathbf{I} - \theta \mathbf{W} \right) \mathbb{1} + \beta \left( \mathbf{I} - \theta \mathbf{W} \right) \tilde{\mathbf{y}}_{t-\tau} - \beta \left( \frac{\alpha}{1-\alpha} \right) \left( \mathbf{I} - \theta \mathbf{W} \right) \left( \tilde{\boldsymbol{G}}_{t} + \tilde{\mathbf{s}}_{t} - \tilde{\mathbf{n}}_{t} \right) + \\ - \beta \tilde{\boldsymbol{\psi}}_{t} - \beta \tilde{\boldsymbol{\Omega}}_{t-\tau}, \tag{25}$$

where  $\gamma_t$  is the  $(N \times 1)$  vector of average growth rates of GDP per worker,  $\mathbb{1}$  is the  $(N \times 1)$  vector of ones,  $\tilde{\mathbf{y}}_{t-\tau}$  is the  $(N \times 1)$  vector of the log of initial GDP per worker in period  $[t - \tau, t]$ ,  $\tilde{\boldsymbol{\psi}}_t$  is the  $(N \times 1)$  vector of the log of  $\boldsymbol{\psi}(\cdot)$ ,  $\tilde{\boldsymbol{G}}_t$  is the  $(N \times 1)$  vector of the log of  $\boldsymbol{G}(\cdot)$ ,  $\tilde{\mathbf{s}}_t$  is the  $(N \times 1)$  vector of the log of investment rates,  $\tilde{\mathbf{n}}_t$  is the  $(N \times 1)$  vector of the log of employment growth rates augmented by  $\delta$  and  $\gamma^A$  and  $\tilde{\boldsymbol{\Omega}}_{t-\tau}$  is the  $(N \times 1)$  vector of the log of initial level of technology.

Therefore, the growth rate of GDP per worker of region *i* in period  $[t - \tau, t]$  corresponds to the *i*-th element of  $\gamma_t$  (remember that  $(\mathbf{I} - \theta \mathbf{W}) \mathbb{1} = (1 - \theta) \mathbb{1}$  and

 $\gamma^{A}=\mu/\left(1-\theta\right))$  and will be given by:

$$\gamma_{it} \approx \mu + \beta \log y_{i,t-\tau} - \theta \beta \left[ \sum_{j=1}^{N} w_{ij} \log y_{j,t-\tau} \right] - \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \log G\left( f_{it} \right) + \log s_{it} - \log\left( \delta + n_{it} + \gamma \right) \right]$$

$$+ \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^{N} w_{ij} \log G\left( f_{jt} \right) + \sum_{j=1}^{N} w_{ij} \log s_{jt} - \sum_{j=1}^{N} w_{ij} \log\left( \delta + n_{jt} + \gamma^{A} \right) \right]$$

$$- \beta \log \psi \left( f_{i,t} \right) - \beta \log \Omega_{i,t-\tau} + \theta \left[ \sum_{j=1}^{N} w_{ij} \gamma_{jt} \right].$$

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Substituting Eqq. (14)-(15) in Eq. (26) leads to:

$$\gamma_{it} \approx \mu - \beta \log \overline{\Omega} - \beta d_{t-\tau} + \beta \log y_{i,t-\tau} - \beta \left[ \eta_1 f_{i,t} + \eta_2 f_{i,t}^2 \right] + - \beta \left( \frac{\alpha}{1-\alpha} \right) \log s_{it} + \beta \left( \frac{\alpha}{1-\alpha} \right) \log \left( \delta + n_{it} + \gamma^A \right) - \beta \pi Z_{i,t-\tau} + - \theta \beta \left[ \sum_{j=1}^N w_{ij} \log y_{j,t-\tau} \right] + \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^N w_{ij} \left( \eta_1^G f_{j,t} + \eta_2^G f_{j,t}^2 \right) \right] + + \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^N w_{ij} \log s_{j,t} \right] - \theta \beta \left( \frac{\alpha}{1-\alpha} \right) \left[ \sum_{j=1}^N w_{ij} \log \left( \delta + n_{j,t} + \gamma^A \right) \right] + + \theta \sum_{j=1}^N w_{ij} \gamma_{jt}$$
(27)

where  $\eta_1 \equiv \eta_1^{\psi} + \alpha / (1 - \alpha) \eta_1^G$  and  $\eta_2 \equiv \eta_2^{\psi} + \alpha / (1 - \alpha) \eta_2^G$ .

# C List of NUTS2 Regions in the Sample

BE1	Rég. Bruxelles	DK01	Hovedstaden	FR81	Languedoc-Roussillon	NL12	Friesland	UKJ1	Berkshire, Buckinghamshire
BE21	Antwerpen	DK01 DK02	Sjlland	FR82	ProvAlpes-Côte d'Azur	NL12 NL13	Drenthe	UKJI	and Oxfordshire
BE21 BE22	1	DK02 DK03	Southern Denmark	г по2 FR83	Corse	NL15 NL21		UKJ2	Surrey, East, West Sussex
BE22 BE23	Limburg (B) Oost-Vlaanderen	DK03 DK04	Midtjylland	г цоз GR11	Anatoliki Mak., Thraki	NL21 NL22	Overijssel Gelderland	UKJ2 UKJ3	Hampshire, Isle of Wight
BE23 BE24					· · ·		Utrecht		1 / 0
	Vlaams Brabant	DK05	Nordjylland	GR12	Kentriki Makedonia	NL31		UKJ4	Kent
BE25	West-Vlaanderen	ES11	Galicia	GR13	Dytiki Makedonia	NL32	Noord-Holland	UKK1	Gloucestershire, Wiltshire
BE31	Brabant Wallon	ES12	Principado de Asturias	GR14	Thessalia	NL33	Zuid-Holland		and North Somerset
BE32	Hainaut	ES13	Cantabria	GR21	Ipeiros	NL34	Zeeland	UKK2	Dorset, Somerset
BE33	Liège	ES21	Pais Vasco	GR22	Ionia Nisia	NL41	Noord-Brabant	UKK3	Cornwall, Isles of Scilly
BE34	Luxembourg (B)	ES22	Comunidad de Navarra	GR23	Dytiki Ellada	NL42	Limburg (NL)	UKK4	Devon
BE35	Namur	ES23	La Rioja	GR24	Sterea Ellada	PT11	Norte	UKL1	West Wales, The Valleys
DE11	Stuttgart	ES24	Aragón	GR25	Peloponnisos	PT12	Centro (P)	UKL2	East Wales
DE12	Karlsruhe	ES3	Comunidad de Madrid	GR3	Attiki	PT13	Lisboa, Vale do Tejo	UKM1	North Eastern Scotland
DE13	Freiburg	ES41	Castilla y León	GR41	Voreio Aigaio	PT14	Alentejo	$\rm UKM2$	Eastern Scotland
DE14	Tübingen	ES42	Castilla-la Mancha	GR42	Notio Aigaio	PT15	Algarve	UKM3	South Western Scotland
DE21	Oberbayern	ES43	Extremadura	GR43	Kriti	PT2	Açores	$\rm UKM4$	Highlands and Islands
DE22	Niederbayern	ES51	Catalua	IE01	Border, Mid., Western	PT3	Madeira	UKN	Northern Ireland
DE23	Oberpfalz	ES52	Comunidad Valenciana	IE02	Southern and Eastern	UKC1	Tees Valley		
DE24	Oberfranken	ES53	Islas Baleares	ITC1	Piemonte	UKC2	Northumberland		
DE25	Mittelfranken	ES61	Andalucia	ITC2	Valle d'Aosta	UKD1	Cumbria		
DE26	Unterfranken	ES62	Región de Murcia	ITC3	Liguria	UKD2	Cheshire		
DE27	Schwaben	ES64	Melilla	ITC4	Lombardia	UKD3	Greater Manchester		
DE5	Bremen	FR1	Ile de France	ITD1	Bolzano	UKD4	Lancashire		
DE6	Hamburg	FR21	Champagne-Ardenne	ITD2	Trento	UKD5	Merseyside		
DE71	Darmstadt	FR22	Picardie	ITD3	Veneto	UKE1	East Riding, North Lincol.		
DE72	Gießen	FR23	Haute-Normandie	ITD4	Friuli-Venezia Giulia	UKE2	North Yorkshire		
DE73	Kassel	FR24	Centre	ITD5	Emilia-Romagna	UKE3	South Yorkshire		
DE91	Braunschweig	FR25	Basse-Normandie	ITE1	Toscana	UKE4	West Yorkshire		
DE92	Hannover	FR26	Bourgogne	ITE2	Umbria	UKF1	Derbyshire, Nottingh.		
DE93	Lüneburg	FR3	Nord Pas-de-Calais	ITE3	Marche	UKF2	Leicestershire, Rutland		
DE94	Weser-Ems	FR41	Lorraine	ITE4	Lazio	•	and Northamptonshire		
DEA1	Düsseldorf	FR42	Alsace	ITF1	Abruzzo	UKF3	Lincolnshire		
DEA2	Köln	FR43	Franche-Comté	ITF2	Molise	UKG1	Herefordshire, Worcest.		
DEA3	Münster	FR51	Pays de la Loire	ITF3	Campania	01101	and Warwickshire		
DEA4	Detmold	FR52	Bretagne	ITF4	Puglia	UKG2	Shropshire and Staffordshire		
DEA5	Arnsberg	FR53	Poitou-Charentes	ITF5	Basilicata	UKG2 UKG3	West Midlands		
DER5 DEB1	Koblenz	FR61	Aquitaine	ITF6	Calabria	UKH1	East Anglia		
DEB1 DEB2	Trier	FR61	Midi-Pyrénées	ITG1	Sicilia	UKH1 UKH2	Bedfordshire, Hertford.		
DEB2 DEB3	Rheinhessen-Pfalz	FR63	Limousin	ITG1 ITG2	Sardegna	UKH2 UKH3	Essex		
DEC	Saarland	FR71	Rhône-Alpes	LU	Luxembourg	UKH5 UKI1	Inner London		
DEC DEF		FR71 FR72	-	LU NL11	0	UKI1 UKI2	Outer London		
DEF	Schleswig-Holstein	<u>гп/2</u>	Auvergne	INLII	Groningen	UNIZ	Outer London		

	GDPpwGr	log.PROD.REL.IN	log.INV.RATE	log.EMP.GR	HC
Min	-0.0190	-1.1462	-1.9588	-4.0020	2.3399
Median	0.0110	0.0206	-1.4966	-3.2879	2.7663
Mean	0.0113	-0.0221	-1.4699	-3.2879	2.8304
Max	0.0476	0.5582	-0.8323	-2.6474	3.2528
St.Dev.	0.0100	0.2564	0.2007	0.2006	0.1944
	SCF	CF	OB1	OB2	OtherOB
Min	0.0000	0.0000	0.0000	0.0000	0.0000
Median	0.0011	0.0000	0.0000	0.0001	0.0002
Mean	0.0067	0.0009	0.0048	0.0003	0.0007
Max	0.1041	0.0229	0.0882	0.0023	0.0276
St.Dev.	0.0142	0.0025	0.0119	0.0004	0.0018

## D Descriptive Statistics of Variables

Table 7: Mean and standard deviation of the variables used in the estimates.

	GDPpwGr	log.PROD.REL.IN	log.INV.RATE	log.EMP.GR	HC
GDPpwGr	1	0	-0.26	-0.33	-0.11
log.PROD.REL.IN	0	1	-0.49	0.02	0.37
log.INV.RATE	-0.26	-0.49	1	0.21	-0.05
log.EMP.GR	-0.33	0.02	0.21	1	0.04
HC	-0.11	0.37	-0.05	0.04	1
SCF	0.12	-0.67	0.45	0.04	-0.27
$\operatorname{CF}$	0.02	-0.63	0.45	0.15	-0.18
OB1	0.14	-0.65	0.44	0.01	-0.26
OB2	-0.22	0.09	-0.06	-0.01	0.06
OtherOB	0.08	-0.15	0.09	0.09	-0.22
	$\operatorname{SCF}$	$\operatorname{CF}$	OB1	OB2	OtherOB
GDPpwGr	0.12	0.02	0.14	-0.22	0.08
log.PROD.REL.IN	-0.67	-0.63	-0.65	0.09	-0.15
log.INV.RATE	0.45	0.45	0.44	-0.06	0.09
log.EMP.GR	0.04	0.15	0.01	-0.01	0.09
HC	-0.27	-0.18	-0.26	0.06	-0.22
SCF	1	0.86	0.98	-0.21	0.29
$\operatorname{CF}$	0.86	1	0.8	-0.16	0.19
OB1	0.98	0.8	1	-0.26	0.15
OB2	-0.21	-0.16	-0.26	1	-0.03
OtherOB	0.29	0.19	0.15	-0.03	1

Table 8: Correlations between the variables used in the estimates.

#### E Spatial Weights Matrices

In the empirical analysis we always use a row-standardized spatial weights matrix  $\mathbf{W}$  whose element  $w_{ij}$  are defined as a (negative) function of the distance between region *i* and region *j* ( $d_{ij}$ ), that is (see Anselin (2001, pp. 312-313) for a general discussion on spatial weights matrices):

$$w_{ij} = w_{ij}^* / \sum_j w_{ij}^*$$

with

$$w_{ij}^* = \begin{cases} 0 & \text{if } i = j \\ d_{ij}^{-2} & \text{if } i \neq j. \end{cases}$$

In particular, in the estimation we use three types of measure of proximity.

- 1. In the first  $d_{ij}$  is defined in geographical terms and is equal to: i) the great circle distance between the centroids of regions *i* and *j* (as in Ertur and Koch , 2007, p. 1043), denoted by  $d_{ij}^D$ ; or ii) to the fastest travel time between the administrative centres of regions *i* and *j* for passengers using roads, denoted by  $d_{ij}^{TT}$ ;
- 2. in the second  $d_{ij}$  is defined in technological terms and is equal to: i)  $\sum_{q=1}^{Q} (s_{qi} - s_{qj})^2 / Q$ , where  $s_{iq}$  is the share of output of sector q in region i, and Q is the total number of sectors of economy, denoted by  $d_{ij}^O$ ; or ii)  $1 - 0.5 \sum_{q=1}^{Q} |p_{qi} - p_{qj}|$ , where  $p_{iq}$  is the share of patents in sector q in region i, and Q is the total number of sectors of economy, denoted by  $d_{ij}^P$ ;
- 3. in the third, denoted by  $d_{ij}^{GT}$ ,  $d_{ij}$  is the result of a combination of the previous two types and equal to  $\left(\tilde{d}_{ij}^G\right)^{\varphi}\left(\tilde{d}_{ij}^T\right)^{(1-\varphi)}$ , with  $\varphi \in [0,1]$  and  $\tilde{d}_{ij}^G$  (based on either  $d_{ij}^D$  or  $d_{ij}^{TT}$ ) and  $\tilde{d}_{ij}^T$  (based on either  $d_{ij}^O$  or  $d_{ij}^P$ ) representing the standardized geographical and technological proximity respectively (in particular we standardize the log of distance and then take the exponential of the standardized value in order to maintain the non negativity in the measure of proximity).

Following Anderson (2007), we choose  $\varphi$  minimizing the AICc of the estimate.

### F Endogeneity Test and Two-Stage Maximum Likelihood Estimation

To control for the potential endogeneity of SCF (or the different types of funds) we estimate a spatial panel fixed effect model robust to endogeneity using the following instruments:

- For SCF we use two instruments. The first instrument is the lagged value of SCF, that is the value of SCF in the period 1975-1988 for the unique period composed of Periods I and II and the value of SCF in 1994-1999 for Period III. The second instrument is derived by the three-group method described in Kennedy (2008), in which the instrumental variable takes on values -1, 0 or 1 if the potentially endogenous variable is respectively in the top, middle or bottom third of its ranking. This instrument is usually utilized when variables are subject to measurement error, as in our case.
- For SCF<sup>2</sup> we take as instruments the square of the instruments for SCF as suggested by Wooldridge (2010).
- For W.SCF and W.SCF<sup>2</sup> we use the spatial lag of the instruments of SCF and SCF<sup>2</sup>, as well as the instruments derived by the three-group method.
- For each type of funds (CF, OB1, OB2, OtherOB) we always use two instruments as for SCF, i.e. its lagged values and the three-group method; however, given that no break down of funds is present for the period 1975-1988 for funds relative to the unique period composed of Periods I and II, we always used the total amount of funds, while we used the specific lagged value of funds for Period III.

To perform the endogeneity test we use the Control Function method (CFM) (see Wooldridge, 2010, pp. 352-354). The CFM treats endogeneity as an omitted variable problem, where the inclusion of estimated first-stage residuals as a covariate corrects the inconsistency of the regression of the dependent variable on the endogenous explanatory variable. CFM provides consistent estimation of the underlying regression coefficients.

Therefore, according to CFM we use a two-stage procedure: i) first we regress each endogenous variable on the exogenous variables and the instruments; then, ii) we insert the first-stage residuals in the original regression. Consistently with the two-stage maximum likelihood estimation, in the first-stage regressions we do not consider any spatial dependence and, therefore, we estimate a fixed effect panel linear model. On the contrary, in the second-stage regression we consider the model in Eq. (17). In particular, in the second-stage regression we insert all the spatially lagged exogenous and endogenous variables as well as the residuals of the first-stage regressions.

Finally, a Likelihood Ratio (LR) test is conducted to test that the residuals in the second-stage regression are jointly equal to zero. If the null hypothesis can be rejected at the usual level of significance, we estimate the model using a twostage maximum likelihood estimation (TSML), which consists in: i) a first step where each potentially endogenous variable (i.e. all endogenous variables but the spatially-lagged dependent variable) is regressed on the exogenous variables and the instruments; and ii) a second step where the fitted values of the first-stage regressions are used in the original regression with spatially-lagged dependent variable, which is estimated using standard maximum likelihood. In the first-stage regressions we neglect spatial dependence and use the fixed effect estimator, while in the second-stage regression we estimate the model in Eq. (17) via maximum likelihood. The second-step estimation is performed with the package *splm* in R Core Team (2015) (see Millo and Piras , 2012).

The test of over-identifying restrictions for the validity of instruments is performed following the procedure in Wooldridge (2010, pp. 354-355), which allows to test if the time-demeaned extra instruments are uncorrelated with the idiosyncratic errors in all time periods, without assuming that they are uncorrelated with historical factors contained in the fixed effects.

## G Estimates with Alternative Measures of Geographical and Technological Proximity

Figure 8 reports the value of AICc for the four types of possible combinations of the two types of proximity ( $\mathbf{W}^{DO}$ ,  $\mathbf{W}^{TTO}$ ,  $\mathbf{W}^{DP}$ , and  $\mathbf{W}^{TTP}$ ) for alternative values of  $\varphi$ . The minimum AICc is reached for  $\mathbf{W}^{DO}$  with  $\varphi = 0.8$ .

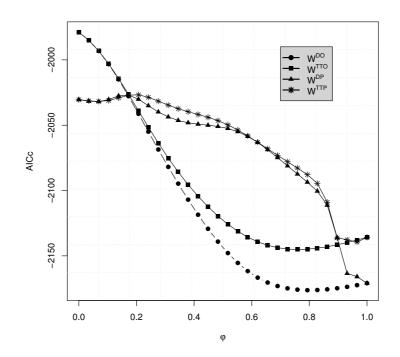


Figure 8: AICc of Model II in Table 4 estimated under different specification of spatial weights matrix **W**.

Table 9 reports the estimates with  $\mathbf{W}^{D}$ ,  $\mathbf{W}^{TT}$ ,  $\mathbf{W}^{O}$  and  $\mathbf{W}^{P}$  respectively.

Dependent variable	Average annual growth rate of GDP per worker							
Spatial Matrix	$\mathbf{W}^D$		$\mathbf{W}^{TT}$		WÖ		$\mathbf{W}^{P}$	
Model	Ι	II	III	IV	V	VI	VII	VIII
Funds	SCF	All Obj.	SCF	All Obj.	SCF	All Obj.	SCF	All Obj.
REGIONAL FE	YES	YES	YES	YES	YES	YES	YES	YES
TIME DUMMIES	YES	YES	YES	YES	YES	YES	YES	YES
log.PROD.REL.IN	-0.067 (0.000)	-0.069 (0.000)	-0.070 (0.000)	-0.070 (0.000)	-0.073 (0.000)	-0.084 (0.000)	-0.064 (0.000)	-0.062 (0.000)
log.INV.RATE	-0.007 (0.010)	-0.004 (0.129)	-0.005 (0.072)	-0.007 (0.034)	-0.006 (0.112)	$\begin{array}{c} 0.005 \\ (0.246) \end{array}$	-0.011 (0.002)	-0.014 (0.000)
log.EMP.GR	-0.011 (0.000)	-0.011 (0.000)	-0.012 (0.000)	-0.011 (0.000)	-0.013 (0.000)	-0.013 (0.000)	-0.019 (0.000)	-0.023 (0.000)
W.log.PROD.REL.IN	$\begin{array}{c} 0.000\\ 0.041\\ (0.000) \end{array}$	0.028 (0.055)	0.055 (0.000)	$\begin{array}{c} (0.000) \\ 0.031 \\ (0.064) \end{array}$	0.039 (0.027)	-0.043 (0.089)	0.042 (0.004)	-0.008 (0.682)
W.log.INV.RATE	-0.035 (0.000)	-0.021 (0.064)	-0.030 (0.000)	-0.009 (0.586)	$0.002 \\ (0.889)$	0.053 (0.002)	-0.021 (0.047)	0.006 (0.706)
W.log.EMP.GR	$\begin{array}{c} (0.000) \\ 0.013 \\ (0.046) \end{array}$	0.015 (0.067)	0.016 (0.037)	$\begin{array}{c} (0.380) \\ 0.018 \\ (0.039) \end{array}$	-0.012 (0.182)	0.015 (0.147)	$\begin{array}{c} (0.047) \\ 0.001 \\ (0.871) \end{array}$	$\begin{array}{c} 0.010\\ (0.262) \end{array}$
SCF	0.305	(0.001)	0.239	(0.000)	0.604	(*****)	1.136	(0.202)
$SCF^2$	(0.002) -3.004		(0.016) -2.476		(0.000) -6.135 (0.000)		(0.000) -10.200	
W.SCF	(0.001) 2.848 (0.000)		(0.009) 2.869 (0.000)		(0.000) 1.486 (0.010)		(0.000) -2.536 (0.000)	
$W.SCF^2$	-31.686 (0.000)		-30.316 (0.000)		(0.010) -19.147 (0.007)		17.701 (0.000)	
OB1	(0.000)	0.157	(0.000)	0.161	(0.001)	0.607	()	0.981
$OB1^2$		(0.202) - 0.805		(0.198) - 0.898		(0.001) -4.358		(0.000) - 8.602
OB2		(0.537) 0.024		(0.450) -0.052		(0.026) -2.799		(0.000) -1.402
		(0.024) $(0.986)$		(0.971)		(0.130)		(0.435)
OtherOB		$\substack{0.015\\(0.921)}$		$\underset{(0.658)}{0.069}$		$\begin{array}{c} 0.409 \\ (0.041) \end{array}$		$\begin{array}{c} 0.465 \\ (0.130) \end{array}$
CF		-0.972 (0.118)		-1.297 (0.046)		-3.909 (0.001)		-1.708 (0.017)
W.OB1		1.127 (0.047)		1.767 (0.010)		4.473 (0.000)		-5.855 (0.000)
$W.OB1^2$		-18.988 (0.016)		-24.475 (0.014)		-45.456 (0.000)		55.272 (0.000)
W.OB2		4.657 (0.411)		3.197 (0.660)		-11.627 (0.185)		17.140 (0.122)
W.OtherOB		4.345 (0.000)		4.056 (0.000)		(0.183) -0.899 (0.657)		-4.249 (0.021)
W.CF		-0.446 (0.866)		-6.227 (0.113)		(0.037) -21.542 (0.000)		4.209 (0.002)
θ	$0.645 \\ (0.000)$	0.654 (0.000)	$0.723 \\ (0.000)$	0.673 (0.000)	$\begin{array}{c} 0.315 \\ \scriptscriptstyle (0.001) \end{array}$	0.204 (0.040)	$0.343 \\ (0.000)$	0.282 (0.001)
N	350	350	350	350	350	350	350	350
AICc	-2233.444	-2171.465	-2185.631	-2139.76	-2003.763	-1977.948	-2043.048	-2041.575
Generalized $\bar{R}^2$	0.9	0.9	0.89	0.89	0.81	0.82	0.83	0.85
LR test of endogeneity	$41.368 \\ (0.000)$	$17.623 \\ (0.062)$	31.880 (0.000)	$23.647 \\ (0.009)$	$21.496 \\ (0.000)$	$43.465 \\ (0.000)$	52.214 (0.000)	70.811 (0.000)
Test of over-identifying restrictions	$\underset{(0.404)}{0.977}$	$\underset{(0.303)}{1.199}$	$1.187 \\ (0.315)$	$\underset{(0.594)}{0.793}$	$\underset{(0.643)}{0.557}$	$\underset{(0.827)}{0.510}$	$\underset{(0.457)}{0.869}$	$\underset{(0.794)}{0.552}$

Table 9: Estimation of Model (16) under additional specifications of spatial weights matrix and disaggregation of funds. **P-values in parenthesis**. Funds with two-year lags. Spatial weights matrices are defined in Appendix E. Instrumental variables used in the control of endogeneity of funds (lagged funds and instruments derived by the three-group method described in Kennedy , 2008), the test of endogeneity, and the test of over-identifying restrictions for the validity of instrumental variables are discussed in Appendix F. **AICc**: Akaike criterion for small samples (see Anderson , 2007). **Generalized**  $\bar{\mathbf{R}}^2$ : generalization of  $\bar{R}^2$  for ML estimates (see Nagelkerke , 1991).

## H First-stage regressions

	Dependent variable:						
	CF	OB1	$OB1^2$	OB2	OtherOB		
log.PROD.REL.IN	0.001	$-0.007^{***}$	$-0.0002^{***}$	$-0.001^{**}$	-0.00003		
log.INV.RATE	0.001	$0.004^{**}$	$0.0001^{***}$	-0.0002	0.0001		
log.EMP.GR	-0.001	0.001	-0.00000	$0.0002^{*}$	0.0002		
W.log.PROD.REL.IN	-0.005	0.003	0.0002	$0.001^{**}$	0.0002		
W.log.INV.RATE	-0.005	-0.006	-0.0002	0.0004	-0.001		
W.log.EMP.GR	$0.006^{**}$	0.002	-0.00002	-0.0004	-0.0005		
lagged.CF	$-0.502^{***}$	$0.731^{***}$	$0.022^{***}$	-0.038	$0.071^{***}$		
lagged.OB1	-0.016	$-0.778^{***}$	-0.0005	$-0.016^{**}$	0.005		
$lagged.OB1^2$	-0.059	$-1.061^{*}$	$-0.919^{***}$	$0.227^{***}$	0.044		
lagged.OB2	0.440	-0.692	-0.009	$-0.323^{***}$	-0.039		
lagged.OtherOB	0.052	0.001	-0.002	0.007	$-0.980^{***}$		
lagged.W.CF	$0.492^{***}$	$-0.810^{***}$	$-0.019^{***}$	0.015	$-0.077^{***}$		
lagged.W.OB1	$0.203^{*}$	$0.653^{***}$	$0.008^{*}$	-0.019	-0.013		
$lagged.W.OB1^2$	-3.304	-2.602	0.058	0.386	$0.663^{**}$		
lagged.W.OB2	0.760	-0.119	0.002	$0.505^{**}$	0.050		
lagged.W.OtherOB	-0.579	-0.864	-0.021	0.047	0.044		
3.group.CF	0.002	$0.005^{***}$	$0.0002^{***}$	-0.0001	$0.0003^{*}$		
3.group.OB1	0.0002	0.006***	$0.0001^{*}$	-0.0003	0.0003		
3.group.OB2	-0.0001	-0.0003	0.00000	$0.0003^{***}$	0.00002		
3.group.OtherOB	0.00004	0.0002	0.00001	-0.00001	$0.0001^{***}$		
3.group.W.CF	0.0002	-0.00002	0.00000	0.0001	-0.0001		
3.group.W.OB2	0.00004	$-0.001^{**}$	$-0.00002^{*}$	0.00004	-0.00005		
3.group.W.OtherOB	-0.00003	-0.0004	-0.00001	-0.00002	-0.0001		
N	350	350	350	350	350		
Generalized $\bar{R}^2$	0.158	0.412	0.429	0.246	0.428		
Weak IV F	4.44***	170.22***	$1536.9^{***}$	$11.30^{***}$	1161.8***		

Table 10: First Stage Regressions of Model II in Table 4. Significance levels: \*p<0.1; \*\*p<0.05; \*\*\*p<0.01. Generalized  $\bar{\mathbf{R}}^2$ : generalization of  $\bar{R}^2$  for ML estimates (see Nagelkerke , 1991). Weak IV F: test of weakness of instruments.

	Dependent variable:				
	W.CF	W.OB1	$W.OB1^2$	W.OB2	W.OtherOB
log.PROD.REL.IN	-0.0003	$-0.001^{*}$	-0.00001	0.0001	-0.0001
log.INV.RATE	-0.00003	0.001	0.00001	0.00000	-0.00000
log.EMP.GR	$0.0004^{**}$	0.0003	0.00002	-0.00002	0.00000
W.log.PROD.REL.IN	$-0.002^{**}$	$-0.005^{**}$	-0.0001	-0.0002	-0.00005
W.log.INV.RATE	$0.004^{***}$	$0.009^{***}$	$0.0001^{**}$	-0.0001	0.0001
W.log.EMP.GR	-0.00002	-0.001	-0.0001	$0.0003^{**}$	$-0.0002^{*}$
lagged.CF	0.030	$-0.245^{***}$	$-0.009^{***}$	0.002	-0.007
lagged.OB1	$-0.013^{*}$	$0.082^{***}$	$0.002^{***}$	-0.001	$0.004^{***}$
$lagged.OB1^2$	0.099	-0.108	0.006	0.002	-0.011
lagged.OB2	0.138	0.247	-0.002	0.015	0.001
lagged.OtherOB	$-0.022^{*}$	$0.045^{*}$	$0.002^{**}$	0.0004	$0.003^{**}$
lagged.W.CF	-0.040	$0.385^{***}$	$0.026^{***}$	-0.003	$0.023^{***}$
lagged.W.OB1	$0.052^{**}$	$-0.538^{***}$	-0.002	$-0.011^{**}$	0.002
$lagged.W.OB^{1}$	$-1.193^{**}$	0.434	$-0.763^{***}$	0.082	$0.238^{***}$
lagged.W.OB2	0.010	0.433	0.027	$-0.161^{***}$	0.031
lagged.W.OtherOB	-0.139	$-1.120^{***}$	$-0.024^{***}$	$0.035^{*}$	$-1.011^{***}$
3.group.CF	0.00000	0.0001	-0.00003	0.0001	0.00000
3.group.OB1	-0.0002	$0.001^{**}$	0.00001	0.00002	0.0001
3.group.OB2	0.00003	0.0001	0.00000	-0.00001	0.00000
3.group.OtherOB	$-0.0001^{*}$	-0.0001	$-0.00000^{*}$	-0.00001	-0.00000
3.group.W.CF	$0.0002^{*}$	0.0004	0.00000	-0.00002	0.00000
3.group.W.OB2	-0.00002	$-0.0003^{***}$	-0.00000	$0.0001^{***}$	$-0.00001^{*}$
3.group.OtherOB	$0.0001^{**}$	0.0001	0.00000	$-0.00002^{*}$	0.00001
Ν	350	350	350	350	350
Generalized $\bar{R}^2$	0.124	0.415	0.429	0.243	0.428
Weak IV F	$1.65^{**}$	140.80***	906.56***	$10.46^{***}$	1096.00***

Table 11: First Stage Regressions of Model II in Table 4. Significance levels: \*p<0.1; \*\*p<0.05; \*\*\*p<0.01. Generalized  $\bar{\mathbf{R}}^2$ : generalization of  $\bar{R}^2$  for ML estimates (see Nagelkerke , 1991). Weak IV F: test of weakness of instruments.

## I Annual Growth Rate of GDP Per Capita

Table 12 contains the results of the estimation of our model when the dependent variable is the annual growth rate of GDP per capita with  $\mathbf{W} = \mathbf{W}^{DO}$  and  $\varphi = 0.8$ ).

Dependent variable	Average a	nnual growth	rate of GDP per capita
Spatial Matrix		$\mathbf{W}^{DO}(\varphi$	o = 0.8)
Model	Ι	II	III
Funds	SCF	All Obj.	All Obj.
REGIONAL FE	YES	YES	YES
TIME DUMMIES	YES	YES	YES
log.PROD.REL.IN	-0.089 (0.000)	-0.089 (0.000)	-0.086 (0000)
log.INV.RATE	-0.011	-0.009 (0.005)	-0.008 (0.006)
log.EMP.GR	0.030 (0.000)	0.029 (0.000)	0.029 (0.000)
HC	(0.000)	(0.000)	0.003 (0.752)
W.log.PROD.REL.IN	0.102	0.097	0.114
W.log.INV.RATE	(0.000) -0.033	(0.000) -0.037	(0.000) -0.039
W.log.EMP.GR	(0.000) -0.029	(0.015) -0.031	(0.011) -0.031
W.HC	(0.000)	(0.001)	(0.001) 0.009 (0.579)
SCF	0.238		(0.0.0)
$SCF^2$	(0.019) -1.737		
W.SCF	(0.070) 2.464		
$W.SCF^2$	(0.000) -32.986		
0.0.1	(0.000)	0.110	0.190
OB1		$\begin{array}{c} 0.118 \\ (0.365) \end{array}$	$\begin{array}{c} 0.129 \\ (0.322) \end{array}$
$OB1^2$		-0.285	-0.468
OPa		(0.834)	(0.731)
OB2		-0.407 (0.773)	-0.401 (0.776)
OtherOB		-0.127	-0.023
CF		(0.436)	(0.883)
Cr		-0.190 (0.761)	-0.121 (0.846)
W.OB1		1.617	1.860
$W.OB1^2$		(0.007) -33.260	(0.003) -37.2843
W.OBI		(0.000)	-37.2843 (0.000)
W.OB2		3.648 (0.543)	3.092 (0.615)
W.OtherOB		4.333 (0.000)	3.092 (0.003)
W.CF		3.453 (0.320)	4.103 (0.244)
N	350	350	350
AICc	-2244.197	-2174.52	-2131.17
Generalized $\bar{R}^2$	0.91	0.90	0.90
LR test of endogeneity	45.241 (0.000)	$12.767 \\ (0.0125)$	$     \begin{array}{r}       15.141 \\       (0.127)     \end{array} $
Test of over-identifying restrictions	$\underset{(0.419)}{0.944}$	$\underset{(0.878)}{0.226}$	$\begin{array}{c} 0.559 \\ (0.789) \end{array}$

Table 12: Estimation of Model (16) for *GDP per capita* under different specification of spatial weights matrix and disaggregation of funds. **P-values in parenthesis**. Funds with two-year lags. Spatial weights matrices are defined in Appendix E. Instrumental variables used in the control of endogeneity of funds (lagged funds and instruments derived by the three-group method described in Kennedy, 2008), the test of endogeneity, and the test of over-identifying restrictions for the validity of instrumental variables are discussed in Appendix F. **AICc**: Akaike criterion for small samples (see Anderson , 2007). **Generalized**  $\bar{\mathbf{R}}^2$ : generalization of  $\bar{R}^2$  for ML estimates (see Nagelkerke , 1991).

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