

OFFERTA DI LAVORO - WOLTERS KLUWER | CCH TAGETIK

Sede: Lucca

Link sito: <https://www.wolterskluwer.com/en/solutions/cch-tagetik>

Breve descrizione dell'azienda

Wolters Kluwer (WKL) is a global leader in professional information, software solutions, and services for the healthcare; tax and accounting; governance, risk and compliance; and legal and regulatory sectors. We help our customers make critical decisions every day by providing expert solutions that combine deep domain knowledge with technology and services. Part of the Wolters Kluwer's Corporate Performance & ESG division, our award-winning CCH® Tagetik corporate performance management solutions are built to digitally transform the office of the CFO.

Breve descrizione dell'offerta

You will be part of the Corporate Performance & ESG Global Sales Operation team and will primarily focus on the Enablement of the global sales team. This will translate into the following activities:

- Training, Maintenance and Analysis of Sales Technologies tools, with focus on Upland Qvidian (RFP automation platform) and LinkedIn Sales Navigator (Social Selling Platform);
- Sales Enablement Analysis for regional GMs and Sales Directors; Coordinate the collaboration between local Sales and the extended local teams to drive strategic initiatives;
- Sales Training: planning and execution of live Sales Onboarding Campus/ events and follow-up events, managing Monthly Sales Meeting calls.

Durata: Contratto a tempo indeterminato

Data di inizio: giugno 2023

Rimborso: RAL commisurata al livello di esperienza maturata. CCNL Commercio. Buoni pasto da 7 €/gg.

Data limite per la candidatura: 08/06/2023

Il candidato ideale deve essere: Neolaureato

Il candidato deve essere iscritto/laureato in quale corso di studi:

L- Economia Aziendale

LM- Marketing e Ricerche di Mercato

L- Bachelor of Science in Management of Business and Economics

LM- Strategia Management e Controllo

LM- Economics

L- Banca, Finanza e Mercati Finanziari

LM- Banca, Finanza Aziendale e Mercati

L- Economia e Commercio

Finanziari

Conoscenza della lingua inglese: Si (C1 level or higher)

Altri requisiti

Experience in Sales Operations, Sales Enablement, Marketing or similar is a plus.

Nome Referente: Eleonora Bardelli

Indirizzo e-mail a cui inviare la candidatura: tgk-job@wolterskluwer.com