## Department SEMINARS





Crowdfunding Success:
Human Insights VS Algorithmic
Textual Extraction

## MARIA SAVERIA MAVILLONIO

University of Pisa

## FRIDAY, 13 JUNE 2025 2:00 PM

Seminar Room Bruguier Pacini, DEM

## ABSTRACT

Using a unique dataset of equity crowdfunding campaigns, we explore how human judgment and algorithmic analysis interact in evaluating business plans. Human evaluators (students) assessed each proposal using a structured grid, while we trained a machine learning model on advanced textual features.

We then compare prediction errors across humans, the algorithm, and their combination to uncover where and why they diverge. While AI outperforms humans in overall accuracy, human evaluations offer valuable insights, especially in areas requiring subtle judgment. Combining human input with AI's analytical power improves performance, highlighting their complementary strengths.

For information: caterina.giannetti@unipi.it